

# Laboratories Credit Union

## 62<sup>nd</sup> ANNUAL REPORT

### 2015-2016



**LCU**  
banking you can trust

**Laboratories Credit Union Limited**  
ABN 77 087 650 217AFSL/Australian Credit Licence 240807

# DIRECTORS OF LABORATORIES CREDIT UNION 1954 - 2016

## FOUNDATION DIRECTORS

<i>R.J.P. Armstrong</i> 1954 – 1955 2 years service			
<i>R.P. Bowman</i> 1954 – 55 2 yrs	<i>W.R. Webster</i> 1954 – 57 4 yrs	<i>R. Kenna</i> 1954 – 56 3 yrs	<i>J.R. Morris</i> 1954 – 72 19 yrs
<i>F.C. Hawes</i> 1954 – 56 3 yrs	<i>K.J. Loughry</i> 1954 – 90 37 yrs	<i>R. Nicholls</i> 1954 – 55 2 yrs	

## DIRECTORS

<i>G.A. Wildman</i> 1955 – 58 4 yrs	<i>T.C. Clark</i> 1955 – 95 41 yrs	<i>S.A. Ryan</i> 1955 – 59 1973 - 86 19 yrs	<i>H.F. Peddie</i> 1956 – 74 19 yrs	<i>R. Partidge</i> 1956 – 59 4 yrs
<i>R.J. Taylor</i> 1956 – 87 32 yrs	<i>F.O. Cox</i> 1957 – 59 3 yrs	<i>A.J. Tolliday</i> 1957 – 59 3 yrs	<i>T.G. Brock</i> 1959 – 67 2 yrs	<i>K. Wasson</i> 1959 – 72 13 yrs
<i>J.W. Smyth</i> 1959 – 77 18 yrs	<i>G.K. Johnson</i> 1967 – 72 6 yrs	<i>B.L. Sheldon</i> 1972 – 94 23 yrs	<i>T.A. Cahalan</i> 1973 – 82 10 yrs	<i>D.W. Shaw</i> 1974 – 09 35 yrs
<i>P.V. Baston</i> 1977 – 80 4 yrs	<i>P.E. Robinson</i> 1980 – 83 4 yrs	<i>G.W. Rae</i> 1983 – 88 6 yrs	<i>G.W. Goodfellow</i> 1987 – 89 2 yrs	<i>D.W. Pendergast</i> 1989 – 96 8 yrs
<i>G.F. Taylor</i> 1989 – 96 7 yrs	<i>J.F. Gannon</i> 1993 – 97 5 yrs	<i>W.D. King</i> 1988 – 99 11 yrs	<i>D. Stevens</i> 1991 – 99 9 yrs	<i>R.H. Brittain</i> 1994 – 03 9 yrs
<i>A.D. Hocking</i> 1994 – 06 12 yrs	<i>R.J. Steele</i> 2003 - 12 8 yrs	<i>F. Cameron</i> 2012 1 month	<i>J. E. Clark</i> 2003 - 12 9 yrs	<i>I.R. McDonald</i> 1982 - 15 33 yrs

## CURRENT DIRECTORS

<i>A.S. Andrew</i> 2010			
<i>P.B. Steele</i> 1989	<i>A.B. Murphy</i> 1995	<i>K.J. Greene</i> 1997	<i>F. Benito de Valle</i> 1998
<i>A.S. Martin</i> 2012	<i>A. J. Smart</i> 2012	<i>J. Stephens</i> 2015	

# Chairman's Report

## Financial Year 2015-16

On behalf of the Board, I am pleased to present to Members the 2016 Annual Report for Laboratories Credit Union Limited in our 62<sup>nd</sup> year.

### **The new broom**

In May 2015, Leanne Harris took over the role of General Manager (GM) with the new LCU staff structure that included the promotion of Eileen Thoms to the position of Operations Manager and Assistant General Manager (AGM), Susanne Tran-Lowder to Finance Officer and the appointment of Joanne O'Donnell as Risk and Compliance Officer. This Annual Report covers the first full year's performance under the new structure. The transition has meant a few new faces (Joanne and a returning Betty Ho) and the acquisition of new software (*Jazzi* for financial reporting, payment applications, loan and investment products, and an upgraded website) that have enhanced our membership offering and performance.

LCU is active in the wider cooperative banking movement (Leanne on the SAM [Small Australian Mutuals] committee, the Customer Owned Banking Association (COBA) Fintech group and the Compliance Network; Eileen on the COBA fraud and financial literacy groups, the IAFCI Board and the Ultradata Small Client Group and Fraud Group; Joanne on the Compliance Network, Magpi and Mutual Banking Employers Association) and in local business groups (Macquarie Park Women's Network, Ryde Business Forum). Susanne and Dee are participating in the COBA emerging leader program.

### **Financial and Operating Performance**

LCU remains strong and focused on serving the needs of its customers. In 2016, LCU achieved a modest overall asset growth of 3.8% in a market characterised by the slowing of credit demand and the rapidly increasing savings levels (particularly our Members). Our total deposits grew by 4.3%.

This Financial Year our before tax surplus of \$1,179,157 (\$843,168 after tax; return on assets of 0.47%), has broken the million-dollar mark for the first time and adds to our combined retained earnings of \$12.29m. Collectively owned by our members, the retained earnings are important for investing to provide new benefits to members. At a time of record low interest rates, our record year for profit is a result of strong cost control and enhanced non-interest income.

Competition in banking remains strong but LCU continues to offer a viable competitive alternative to all our existing and new members. We are investing in new technology to improve our member products and services, office efficiency and regulatory compliance.

LCU continues to offer competitive term deposit rates helping our members earn reasonable returns in one of the safest banking environments in the world. Additionally, LCU's low operating costs and a low level of impaired loans and fraud costs contributed to a strong capital adequacy of 15.715% as at June 30. This value is lower than last year in part because of the repayment of the Tier One equity funds that was approved at the extraordinary general meeting held in June 2016 but is expected to rise to over 16% in 2016–2017. Capital Adequacy measures LCU's ability to meet its obligations relative to our exposure to risk. LCU's Capital Adequacy is in excess of prudential requirements and well above those of all the big four banks.

### **Economic Landscape**

The Reserve Bank of Australia has maintained a low cash rate of <2% in 2015–2016. The financial services marketplace has remained highly competitive over the year and in our primary market Sydney house prices have surged. APRA's limits on growth of interest-only loans to property investors has not affected LCU because our investor mortgages are a small part of our portfolio and we continue to offer the same interest rates as for home-owner mortgages.

## **Compliance and Regulation**

In April 2016, APRA inspected LCU. The timing of these regular inspections is dependent on APRA's perception of the ADIs risk profile but occurs at least every 3 years. Our last review was in 2013. The reviews are by exception, with the report highlighting areas for required or recommended changes. The 2016 APRA review of LCU identified 3 policy issues for possible change, which are currently being addressed.

## **Member Services and Marketing**

Improvements to member services in 2015/16 include improved access (new Phone Banking system in July 2015, LCU Pay app launched February 2016, Android Pay – launched July 2016, new savings and investment products (Bonus Saver account launched January 2016, loyalty bonus on fixed term deposits, new bridging loan and investment loan products) and improved fraud detection software. Our website has undergone a significant upgrade to improve access to information and products.

## **Scholarships**

As part of its commitment to the community and education, LCU has been awarding scholarships since 1991, and this year each scholarship was \$1,050. Scholarships are awarded to members or their children and grandchildren who have completed the HSC and are progressing to a tertiary institution or who have completed a TAFE Associate Diploma or Certificate. In February 2016, LCU hosted the annual luncheon to celebrate the achievements of our 2016 tertiary scholarship winners. Our 2016 winners were Katherine Allen, Lachlan Rhys Davis, Joshua Frankland, Emma Fu, Nader Haidar, Megan Harte, Christopher Johnston, Joanna Kot, Martin Ming-Tsek Lam, Emily Presdee, Jacob Vartanian, and Roanna Vohralik.

In 2014 the NSW Chapter of the CSIRO Alumni established a scholarship fund in honour of the distinguished CSIRO scientists, Drs. John Dunlop, Tony Farmer, Gerry Haddad and Don Price, who died in a helicopter accident on 21 March 2013. In March, the scholarship for 2016 was awarded to Brianna Ganly. Brianna studied for her undergraduate degree at the University of New South Wales and her current research focuses on improving analytical techniques for the analysis of unprepared samples for application on Earth and Mars. The scholarship assists with travel to work with The University of Guelph PIXE group in Canada, led by Professor J. L. Campbell that shares the same interests as Brianna in solving the particle size effect on unprepared samples. Professor Campbell, a world leading expert on PIXE, is also a co-investigator on Curiosity's APXS instrument at UoG. LCU sponsored the ceremony held in Lindfield and contributes to the fund annually.

## **Board and Staff**

I would like to thank my fellow Directors, Scott Martin (Deputy Chair; Chair of Audit Committee), Frank Benito de Valle, Kieran Greene, Tony Murphy, Allison Smart (Chair of the Board Risk Committee), Peter Steele and John Stephens (Director since February 2016) for their valuable contribution to the governance of LCU over the past year. I would also like to thank our Associate Directors Paul Swan and Amber O'Connell, who attend Board meetings by invitation and provide invaluable service and views to the Board. The position of Chairman at LCU is on a rotational basis for 3 year terms. This year is my final year as Chairman with Scott Martin taking the role from the November Board meeting.

I particularly want to acknowledge former director Ian McDonald, who died in April 2016. Ian was well known to many members as an active Board member for 34 years, retiring in March 2015.

Thanks to all our staff - Leanne Harris, Eileen Thoms, Lyn Slatter, Kerrie Griffiths, Rhonda Hatton, Susanne Tran-Lowder, Jenny Vote, Nalini Mannie, Deepthi Satheesan, Joanne O'Donnell and Betty Ho for continuing to provide a friendly yet efficient banking services alternative. November 2016 marks Leanne's 30<sup>th</sup> anniversary of leadership and service with LCU and Rhonda's 20<sup>th</sup> anniversary.

## **Looking Forward**

Our industry body COBA (<http://www.customerownedbanking.asn.au>), initiated a Strategic Vision Project to enhance collaboration within the movement to improve our market penetration, service offerings and future financial viability across the sector, has focussed on shared service provision, key areas for innovation, improved performance measurement and governance performance management. LCU staff are directly involved in several of these sector-wide initiatives and we benefit directly through reduced costs and shared knowledge. The development of a shared value proposition and sector-based marketing has been stalled because of lack of sector-wide support for a marketing budget. Investment in marketing, service and product innovations will continue as these are seen as vital and importantly set LCU up for the future.

LCU members are integral to the future success of our credit union – your recommendations to family and friends are important to us. So thank you for your continuing support of LCU and for the trust you place in the Board, Management and Staff.

Anita Andrew  
Chairman  
21 September 2016

## LABORATORIES CREDIT UNION LIMITED

ABN 77 087 650 217

2016 Annual Financial Report

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### DIRECTORS' REPORT

Your directors present their report on the credit union for the financial year ended 30 June 2016.

The Credit Union is a company registered under the Corporations Act 2001.

### INFORMATION ON DIRECTORS

The names of the directors in office at any time during or since the end of the year are:

<b>Name</b>	<b>Position</b>	<b>Qualifications</b>	<b>Experience</b>
A.S. Andrew	Chairman	BSc(Hons), PhD, MEnv Mgt	Director - since January 2010 Chairman - since November 2013 Remuneration and Nominations Committee - since November 2013 Risk Committee - to November 2015 Audit Committee - from November 2015
A.S. Martin	Deputy Chairman	BSc(Hons), PhD, FAIP, GAICD	Director - since June 2012. Audit Committee - since January 2012 Audit Committee Chair - since November 2014 Remuneration and Nominations Committee - since November 2014
F.J Benito de Valle	Director	B Econ, FAIDC, Dip. FCIS, FCPA, JP	Director - since January 2000 Risk Committee - since January 2012 Finance Committee - since November 2011
K.J. Greene	Director	BA	Director - since January 2000 Audit Committee - since November 2013 Remuneration and Nominations Committee - since November 2014 Risk Committee - since November 2014
A.B. Murphy	Director	BSc (Hons) PhD	Director - since January 1998 Risk Committee - since November 2005 Finance Committee - since November 2014
P.B. Steele	Director	CPA, Grad Dip Tech Management, JP	Director - since January 1990 Finance Committee - since November 2005 Audit Committee - since November 2005
A.J. Smart	Director	BComm, LLB, LLM, FICS.	Director - since December 2012. Risk Committee - since November 2013 Risk Committee Chairman - since November 2015
R.J. Stephens	Director	M.Tax, FCA	Director – since February 2016 Audit Committee

The name of the Company Secretary in office at the end of the year is:

<b>Name</b>	<b>Qualifications</b>	<b>Experience</b>
L Harris	Dip. Fin. Services, MBA	Company Secretary – since May 2015

**LABORATORIES CREDIT UNION LIMITED**

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**DIRECTORS' REPORT (Continued)****Directors' Meeting Attendance***H = Meetings Held in the period of appointment.**A = Attended*

Director	Board		Finance		Audit		Risk	
	H	A	H	A	H	A	H	A
A.S. Andrew	13	12			2	1	4	4
F.J. Benito de Valle	13	13	2	2			7	7
K.J. Greene	13	12			5	5	4	3
A.S. Martin	13	9			5	5		
A.B. Murphy	13	8	2	2			7	7
P.B. Steele	13	11	2	2	5	4		
A.J. Smart	13	11					7	7
R.J. Stephens	4	4			2	2		

**DIRECTORS' BENEFITS**

No director has received or become entitled to receive during, or since the financial year, a benefit because of a contract made by the Credit Union, a controlled credit union, or a related body corporate with a director, a firm of which a director is a member or a Credit Union in which a director has a substantial financial interest, other than that disclosed in Note 29 of the financial report.

**INDEMNIFYING OFFICER OR AUDITOR**

Insurance premiums have been paid to insure each of the directors and officers of the Credit Union, against any costs and expenses incurred by them in defending any legal proceeding arising out of their conduct while acting in their capacity as an officer of the Credit Union. In accordance with normal commercial practice disclosure of the premium amount and the nature of the insured liabilities is prohibited by a confidentiality clause in the contract.

No insurance cover has been provided for the benefit of the auditors of the Credit Union.

**FINANCIAL PERFORMANCE DISCLOSURES****PRINCIPAL ACTIVITIES**

The principal activities of the Credit Union during the year were the provision of retail financial services to members in the form of taking deposits and giving financial accommodation as prescribed by the Constitution.

No significant changes in the nature of these activities occurred during the year.

**OPERATING RESULTS**

The net profit of the Credit Union for the year after providing for income tax was \$843,168 [2015: \$672,714].

**DIVIDENDS**

Dividends relating to Tier 1 preference shares have been paid or declared during and since the end of the financial year amounted to \$30,063 [2015 \$39,200].

# LABORATORIES CREDIT UNION LIMITED

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## DIRECTORS' REPORT (Continued)

### REVIEW OF OPERATIONS

The results of the Credit Union's operations from its activities of providing financial services to its members did not change significantly from those of the previous year.

The result for the year was affected by :

Trading conditions during the financial year were extremely difficult due to the increase in deposits and reduced loan funding resulting in extremely tight margins for the financial year. The cash rate determined by the Reserve Bank of Australia was at an historical low of 1.75% as at June 30<sup>th</sup>.

### SIGNIFICANT CHANGES IN STATE OF AFFAIRS

The Credit Union Tier 1 capital instruments were bought back on the 30<sup>th</sup> June 2016 in accordance with the terms of the issue agreement.

Apart from this, there were no significant changes in the state of the affairs of the Credit Union during the year.

### EVENTS OCCURRING AFTER BALANCE DATE

No other matters or circumstance have arisen since the end of the financial year which significantly affected or may significantly affect the operations, or state of affairs of the Credit Union in subsequent financial years.

### LIKELY DEVELOPMENTS AND RESULTS

No other matter, circumstance or likely development in the operations has arisen since the end of the financial year that has significantly affected or may significantly affect:

- (i) The operations of the Credit Union;
- (ii) The results of those operations; or
- (iii) The state of affairs of the Credit Union

in the financial years subsequent to this financial year.

### AUDITORS' INDEPENDENCE

The auditors have provided the declaration of independence to the board as prescribed by the Corporations Act 2001.

This report is made in accordance with a resolution of the Board of Directors and is signed for and on behalf of the directors by:

Peter Steele  
Director



Alistair Scott Martin  
Director



Signed and dated this 21 day of September 2016.





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**Auditor's Independence Declaration  
To the Directors of Laboratories Credit Union Limited**

In accordance with the requirements of section 307C of the Corporations Act 2001, as lead auditor for the audit of Laboratories Credit Union for the year ended 30 June 2016, I declare that, to the best of my knowledge and belief, there have been:

- a. no contraventions of the auditor independence requirements of the Corporations Act 2001 in relation to the audit; and
- b. no contraventions of any applicable code of professional conduct in relation to the audit.

A handwritten signature in black ink that reads "Grant Thornton".

GRANT THORNTON AUDIT PTY LTD  
Chartered Accountants

A handwritten signature in black ink that reads "A Sheridan".

A Sheridan  
Partner – Audit & Assurance

Sydney, 21 September 2016

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### **Independent Auditor's Report To the Members of Laboratories Credit Union Limited**

We have audited the accompanying financial report of Laboratories Credit Union Limited (the "Credit Union"), which comprises the statement of financial position as at 30 June 2016, the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information and the directors' declaration of the Credit Union.

#### **Responsibility for the financial report**

The Directors of the Credit Union are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the Corporations Act 2001. The Directors' responsibility also includes such internal control as the Directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error. The Directors also state, in the notes to the financial report, in accordance with Accounting Standard AASB 101 Presentation of Financial Statements, the financial statements comply with International Financial Reporting Standards.

#### **Auditor's responsibility**

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. Those standards require us to comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error.

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In making those risk assessments, the auditor considers internal control relevant to the Credit Union's preparation of the financial report that gives a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Credit Union's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Directors, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

**Independence**

In conducting our audit, we have complied with the independence requirements of the Corporations Act 2001.

**Auditor's opinion**

In our opinion:

- a. the financial report of Laboratories Credit Union Limited is in accordance with the Corporations Act 2001, including:
  - i. giving a true and fair view of the Credit Union's financial position as at 30 June 2016 and of its performance for the year ended on that date; and
  - ii. complying with Australian Accounting Standards and the Corporations Regulations 2001; and
- b. the financial report also complies with International Financial Reporting Standards as disclosed in the notes to the financial statements.

A handwritten signature in black ink that reads "Grant Thornton".

GRANT THORNTON AUDIT PTY LTD  
Chartered Accountants

A handwritten signature in black ink that reads "A Sheridan".

A Sheridan  
Partner - Audit & Assurance

Sydney, 21 September 2016

**LABORATORIES CREDIT UNION LIMITED**

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**DIRECTORS' DECLARATION**

In the opinion of the directors of Laboratories Credit Union Limited:

1. The financial statements and notes of Laboratories Credit Union Limited are in accordance with the *Corporations Act 2001* and:
  - (a) Comply with Australian Accounting Standards (including the Australian Accounting Interpretations) and the Corporations Regulations 2001; and
  - (b) Give a true and fair view of the financial position of the credit union as at 30 June 2016 and of its performance for the year ended on that date.
2. There are reasonable grounds to believe that Laboratories Credit Union Limited will be able to pay its debts as and when they become due and payable.
3. The financial statements comply with International Financial Reporting Standards.

This declaration is made in accordance with a resolution of the Board of Directors and is signed for and on behalf of the directors by:

Peter Steele   
Director

Alistair Scott Martin   
Director

Signed and dated this 21 day of September 2016.

**LABORATORIES CREDIT UNION LIMITED**

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**STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME  
FOR THE YEAR ENDED 30 JUNE 2016**

	<b>Note</b>	<b>2016</b> <b>\$</b>	<b>2015</b> <b>\$</b>
Interest revenue	2.a	6,590,881	7,056,552
Interest expense	2.c	3,501,452	4,141,823
<b>Net interest income</b>		<u>3,089,429</u>	<u>2,914,729</u>
Fee commission and other income	2.b	272,145	225,776
		<u>3,361,574</u>	<u>3,140,505</u>
Less:			
<b>Non-interest expenses</b>			
Impairment losses on loans receivable from members	2.d	(1,226)	34,800
Fee and commission expenses		180,331	185,748
General administration			
- Employees compensation and benefits		912,677	954,770
- Depreciation and amortisation	2.e	98,549	82,776
- Information technology		364,046	338,416
- Office occupancy		106,329	104,264
- Other administration		126,551	125,443
Total General Administration		<u>1,608,152</u>	<u>1,605,669</u>
Other operating expenses		395,160	368,676
Total non-interest expenses		<u>2,182,417</u>	<u>2,194,893</u>
<b>Profit before income tax</b>		1,179,157	945,612
Income tax expense	3	335,989	272,898
<b>Profit after income tax</b>		<u>843,168</u>	<u>672,714</u>

The above statement should be read in conjunction with the accompanying notes

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**STATEMENT OF CHANGES IN EQUITY  
FOR THE YEAR ENDED 30 JUNE 2016**

	<b>Share Capital: Preference Shares</b>	<b>General Reserve for Credit Losses</b>	<b>Retained Earnings</b>	<b>Capital &amp; Other Reserves</b>	<b>Total</b>
	<b>\$</b>	<b>\$</b>	<b>\$</b>	<b>\$</b>	<b>\$</b>
Total at 1 July 2014	866,600	729,552	10,097,709	20,830	11,714,691
Profit for the year	-	-	672,714	-	672,714
Dividends Paid	-	-	(39,200)	-	(39,200)
Transfer to capital reserve on redemption of shares	-	-	(1,190)	1,190	-
<b>Total at 30 June 2015</b>	<b>866,600</b>	<b>729,552</b>	<b>10,730,033</b>	<b>22,020</b>	<b>12,348,205</b>
Profit for the year	-	-	843,168	-	843,168
Dividends Paid	-	-	(30,063)	-	(30,063)
Transfer to capital reserve on redemption of shares	-	-	(930)	930	-
T1 Capital Costs	(866,600)	-	-	-	(866,600)
<b>Total as at 30 June 2016</b>	<b>-</b>	<b>729,552</b>	<b>11,542,208</b>	<b>22,950</b>	<b>12,294,710</b>

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**STATEMENT OF FINANCIAL POSITION  
AS AT 30 JUNE 2016**

	<b>Note</b>	<b>2016</b>	<b>2015</b>
		<b>\$</b>	<b>\$</b>
<b>ASSETS</b>			
Cash and cash equivalents	4	1,618,766	4,139,859
Receivables from financial institutions	5	49,142,923	46,585,957
Receivables	6	274,799	178,703
Loans to members	7 & 8	120,788,057	114,606,838
Available for sale investments	9	235,300	235,300
Property, plant and equipment	10	63,846	75,501
Taxation assets	11	211,022	251,653
Loans to capital investor	13	100,000	-
Intangible assets	12	188,929	227,115
<b>TOTAL ASSETS</b>		<b>172,623,642</b>	<b>166,300,926</b>
<b>LIABILITIES</b>			
Deposits from members	14	157,274,033	150,751,859
Creditor accruals and settlement accounts	15	1,552,452	1,604,558
Taxation liabilities	16	118,132	111,306
Provisions	17	384,315	484,998
Subordinated debt	18	1,000,000	1,000,000
<b>TOTAL LIABILITIES</b>		<b>160,328,932</b>	<b>153,952,721</b>
<b>NET ASSETS</b>		<b>12,294,710</b>	<b>12,348,205</b>
<b>MEMBERS' EQUITY</b>			
Share capital - preference shares	19	-	866,600
Capital & other reserve account	20	22,950	22,020
General reserve for credit losses	21	729,552	729,552
Retained earnings		11,542,208	10,730,033
<b>TOTAL MEMBERS' EQUITY</b>		<b>12,294,710</b>	<b>12,348,205</b>

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**LABORATORIES CREDIT UNION LIMITED**

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**STATEMENT OF CASH FLOWS  
FOR THE YEAR ENDED 30 JUNE 2016**

	Note	2016 \$	2015 \$
<b>OPERATING ACTIVITIES</b>			
<b>Revenue inflows</b>			
Interest received		6,528,184	7,042,561
Fees and commissions		187,043	176,403
Dividends		33,333	33,333
Other income		48,506	16,040
<b>Revenue outflows</b>			
Interest paid		(3,732,332)	(4,262,644)
Suppliers and employees		(2,249,651)	(2,036,908)
Income taxes paid		(288,532)	(271,566)
Net cash flow from revenue activities		<u>526,551</u>	<u>697,219</u>
<b>Inflows/(outflows) from other operating activities</b>			
(Increase) in member loans (net movement)		(6,179,993)	(1,335,131)
Decrease in member deposits & shares (net movement)		6,732,323	9,277,707
(Increase) in deposits to other financial institutions (net)		(2,556,966)	(7,897,632)
<b>Net cash flows (used in)/from operating activities</b>	32	<u><b>(1,478,085)</b></u>	<u><b>742,163</b></u>
<b>INVESTING ACTIVITIES</b>			
<b>Inflows</b>			
Proceeds on sale of property, plant and equipment		26,299	-
<b>Outflows</b>			
Purchase of intangible assets		(26,347)	(194,133)
Purchase of property plant and equipment		(46,297)	(23,244)
<b>Net cash flows used in investing activities</b>		<u>(46,345)</u>	<u>(217,377)</u>
<b>FINANCING ACTIVITIES</b>			
<b>Inflows/(outflows)</b>			
Dividends paid		(30,063)	(39,200)
Redemption of preference shares		(966,600)	-
<b>Net cash flows used in financing activities</b>		<u>(996,663)</u>	<u>(39,200)</u>
Net (decrease)/increase in cash		(2,521,093)	485,586
Cash at beginning of year		4,139,859	3,654,273
Cash at end of year	4	<u>1,618,766</u>	<u>4,139,859</u>

The above statement should be read in conjunction with the accompanying notes



**1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES**

This financial report is prepared for Laboratories Credit Union Limited as a single Credit Union, for the year ended the 30<sup>th</sup> June 2016. The report was authorised for issue on 21st September 2016 in accordance with a resolution of the Board of Directors. The financial report is presented in Australian dollars.

The financial report is a general purpose financial report which has been prepared in accordance with the requirements for the *Corporations Act 2001*, Australian Accounting Standards and other authoritative pronouncements of the Australian Accounting Standards Board. Compliance with Australian Accounting Standards ensures compliance with the International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB). Laboratories Credit Union Limited is a for-profit entity for the purpose of preparing the financial statements.

**a. Basis of Measurement**

The financial statements have been prepared on an accruals basis, and are based on historical costs, which do not take into account changing money values or current values of non-current assets. The accounting policies are consistent with the prior year unless otherwise stated.

**b. Classification and subsequent measurement of financial assets**

Financial assets and financial liabilities are recognised when the Credit Union becomes a party to the contractual provisions of the financial instrument, and are measured initially at fair value adjusted by transactions costs, except for those carried at fair value through profit or loss, which are measured initially at fair value. Subsequent measurement of financial assets and financial liabilities are described below.

Financial assets are derecognised when the contractual rights to the cash flows from the financial assets expire, or when the financial asset and all substantial risks and rewards are transferred. A financial liability is derecognised when it is extinguished, discharged, cancelled or expires.

For the purpose of subsequent measurement, financial assets other than those designated and effective as hedging instruments are classified into the following categories upon initial recognition:

- loans and receivables
- financial assets at fair value through profit or loss (FVTPL)
- held-to-maturity (HTM) investments
- available-for-sale (AFS) financial assets.

The category determines subsequent measurement and whether any resulting income and expense is recognised in profit or loss or in other comprehensive income.

All financial assets except for those at FVTPL are subject to review for impairment at least at each reporting date to identify whether there is any objective evidence that a financial asset or a group of financial assets is impaired. Different criteria to determine impairment are applied for each category of financial assets, which are described below.

All income and expenses relating to financial assets that are recognised in profit or loss are presented within finance costs, finance income or other financial items, except for impairment of loans and receivables which is presented within other expenses.

**(i) Loans and receivables**

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. After initial recognition, these are measured at amortised cost using the effective interest method, less provision for impairment. The Credit Union's liquid investments, trade and most other receivables fall into this category of financial instruments.

**1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

**(i) Loans and receivables (continued)**

Individually significant receivables are considered for impairment when they are past due or when other objective evidence is received that a specific counterparty will default. Receivables that are not considered to be individually impaired are reviewed for impairment in Credit Unions, which are determined by reference to the industry and region of a counterparty and other shared credit risk characteristics. The impairment loss estimate is then based on recent historical counterparty default rates.

**(ii) Financial assets at FVTPL**

Financial assets at FVTPL include financial assets that are either classified as held for trading or that meet certain conditions and are designated at FVTPL upon initial recognition. All derivative financial instruments fall into this category, except for those designated and effective as hedging instruments, for which the hedge accounting requirements apply (see below).

Assets in this category are measured at fair value with gains or losses recognised in profit or loss. The fair values of financial assets in this category are determined by reference to active market transactions or using a valuation technique where no active market exists.

**(iii) HTM investments**

HTM investments are non-derivative financial assets with fixed or determinable payments and fixed maturity other than loans and receivables. Investments are classified as HTM if the Credit Union has the intention and ability to hold them until maturity. The Credit Union currently holds Term Deposits, Negotiable Certificates of Deposit (NCD) and Floating Rate Notes in this category. If more than an insignificant portion of these assets are sold or redeemed early then the asset class will be reclassified as Available For Sale financial assets.

HTM investments are measured subsequently at amortised cost using the effective interest method. If there is objective evidence that the investment is impaired, determined by reference to external credit ratings, the financial asset is measured at the present value of estimated future cash flows. Any changes to the carrying amount of the investment, including impairment losses, are recognised in profit or loss.

**(iv) Available For Sale (AFS) financial assets**

AFS financial assets are non-derivative financial assets that are either designated to this category or do not qualify for inclusion in any of the other categories of financial assets. The Credit Union's AFS financial asset is the equity investment in Cuscal Limited.

The equity investment in Cuscal Limited is measured at cost less any impairment charges, as its fair value cannot currently be estimated reliably. Impairment charges are recognised in the statement of profit or loss and other comprehensive income.

All other AFS financial assets are measured at fair value. Gains and losses on these assets are recognised in other comprehensive income and reported within the AFS reserve within equity, except for impairment losses, which are recognised in profit or loss. When the asset is disposed of or is determined to be impaired, the cumulative gain or loss recognised in other comprehensive income is reclassified from the equity reserve to the statement of profit or loss and other comprehensive income, and presented as reclassification adjustments within other comprehensive income. Interest calculated using the effective interest method and dividends are recognised in the statement of profit or loss and other comprehensive income within 'finance income'.

Reversals of impairment losses are recognised in other comprehensive income, except for financial assets that are debt securities which are recognised in profit or loss only if the reversal can be objectively related to an event occurring after the impairment loss was recognised.

**1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

**c. Loans to Members**

**(i) Basis of recognition**

All loans are initially recognised at fair value, net of loan origination fees and inclusive of transaction costs incurred. Loans are subsequently measured at amortised cost. Any difference between the proceeds and the redemption amount is recognised in the statement of profit or loss and comprehensive income over the period of the loans using the effective interest method.

Loans to members are reported at their recoverable amount representing the aggregate amount of principal and unpaid interest owing to the Credit Union at balance date, less any allowance or provision against impairment for debts considered doubtful. A loan is classified as impaired where recovery of the debt is considered unlikely as determined by the Board of Directors.

**(ii) Interest earned**

**Term loans** - interest is calculated on the basis of the daily balance outstanding and is charged in arrears to a members account on the last day of each month.

**Overdraft** – interest is calculated initially on the basis of the daily balance outstanding and is charged in arrears to a members account on the last day of each month.

**Non-accrual loan interest** – while still legally recoverable, interest is not brought to account as income where the credit union is informed that the member has deceased, or, where a loan is impaired.

**(iii) Loan origination fees and discounts**

If of a material value, loan establishment fees and discounts are initially deferred as part of the loan balance, and are brought to account as income over the expected life of the loan as interest revenue.

**(iv) Transaction costs**

If of a material value, transaction costs are expenses which are direct and incremental to the establishment of the loan. These costs are initially deferred as part of the loan balance, and are brought to account as a reduction to income over the expected life of the loan, and included as part of interest revenue.

**(v) Fees on loans**

The fees charged on loans after origination of the loan are recognised as income when the service is provided or costs are incurred.

**(vi) Net gains and losses**

Net gains and losses on loans to members to the extent that they arise from the partial transfer of business or on securitisation, do not include impairment write downs or reversals of impairment write downs.

**1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

**d. Loan Impairment**

**i) Specific and collective provision for impairment**

A provision for losses on impaired loans is recognised when there is objective evidence that the impairment of a loan has occurred. Estimated impairment losses are calculated on either a portfolio basis for loans of similar characteristics, or on an individual basis. The amount provided is determined by management and the board to recognise the probability of loan amounts not being collected in accordance with terms of the loan agreement. The critical assumptions used in the calculation are as set out in Note 8. Note 22 details the credit risk management approach for loans.

The APRA Prudential Standards require a minimum provision to be maintained, based on specific percentages on the loan balance which are contingent upon the length of time the repayments are in arrears. This approach is used to assess the collective provisions for impairment.

An assessment is made at each balance sheet date to determine whether there is objective evidence that a specific financial asset or a group of financial assets is impaired. Evidence of impairment may include indications that the borrower has defaulted, is experiencing significant financial difficulty, or where the debt has been restructured to reduce the burden to the borrower.

**ii) General reserve for credit losses**

In addition to the above specific provision, the board considers the need to make an allocation from retained earnings to ensure there is adequate protection for members against the prospect that some members will experience loan repayment difficulties in the future. The reserve is based on estimation of potential risk in the loan portfolio based upon:

- The level of security taken as collateral; and
- The concentration of loans taken by employment type.

**iii) Renegotiated loans**

Loans which are subject to renegotiated terms which would have otherwise been impaired do not have the repayment arrears diminished and interest continues to accrue to income. Each renegotiated loan is retained at the full arrears position until the normal repayments are reinstated and brought up to date and maintained for a period of 6 months.

**1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

**e. Bad debts written off (direct reduction in loan balance)**

Bad debts are written off from time to time as determined by management and the Board of Directors when it is reasonable to expect that the recovery of the debt is unlikely. Bad debts are written off against the provisions for impairment, if a provision for impairment had previously been recognised. If no provision had been recognised, the write offs are recognised as expenses in the statement of profit or loss and other comprehensive income.

**f. Property, plant and equipment**

Property, plant and equipment are depreciated on a straight line basis so as to write off the net cost of each asset over its expected useful life to the credit union. The useful lives are adjusted if appropriate at each reporting date. Estimated useful lives are as follows:

- Leasehold improvements - 10 years.
- Plant and equipment - 3 to 7 years.
- Assets less than \$300 are not capitalised.

**g. Receivables from other financial institutions**

Term Deposits, Bank Bonds and Negotiable Certificates of Deposit with other financial institutions are unsecured and have a carrying amount equal to their principal amount. Interest is paid on the daily balance at maturity. All deposits are in Australian currency.

The accrual for interest receivable is calculated on a proportional basis of the expired period of the term of the investment. Interest receivable is included in the amount of receivables in the Statement of Financial Position.

**h. Equity investments and other securities**

**i) Investments in marketable financial instruments**

Available for sale financial instruments held for trading are measured at fair value.

Realised net gains and losses on available for sale financial assets taken to the statement of profit and loss and other comprehensive income comprises only gains and losses on disposal

**ii) Investments in shares**

Investments in shares are classified as available for sale financial assets where they do not qualify for classification as loans and receivables, or investments held for trading.

Investments in shares which do not have a ready market and are not capable of being reliably valued are recorded at the lower of cost or recoverable amount.

Realised net gains and losses on available for sale financial assets taken to the statement of profit and loss and other comprehensive income comprises only gains and losses on disposal.

All investments are in Australian currency.

**1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

**i. Member Deposits**

**(i) Basis for measurement**

Member savings and term investments are quoted at the aggregate amount payable to depositors as at the balance date.

**(ii) Interest payable**

Interest on savings is calculated on the daily balance and posted to the accounts periodically, or on maturity of the term deposit. Interest on savings is brought to account on an accrual basis in accordance with the interest rate terms and conditions of each savings and term deposit account as varied from time to time. The amount of the accrual is shown as part of amounts payable.

**j. Borrowings**

All borrowings are initially recognised at fair value, net of transaction costs incurred. Borrowings are subsequently measured at amortised cost. Any difference between the proceeds (net of transaction costs) and the redemption amount is recognised in the statement of profit or loss and other comprehensive income over the period of the loans and borrowings using the effective interest method.

**k. Provision for Employee Benefits**

Short-term employee benefits are current liabilities included in employee benefits, measured at the undiscounted amount that the Credit Union expects to pay as a result of the unused entitlement.

Provision is made for the Credit Union's liability for employee benefits arising from services rendered by employees to balance date. Employee benefits expected to be settled within one year, have been measured at their nominal amount.

Other employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits discounted using national government bond rates.

Provision for long service leave is on a pro-rata basis from commencement of employment with the credit union based on the present value of its estimated future cash flows.

Annual leave is accrued in respect of all employees on pro-rata entitlement for part years of service and leave entitlement due but not taken at balance date. Annual leave is reflected as part of the sundry creditors and accruals.

Contributions are made by the Credit union to an employee's superannuation fund and are charged to the statement of profit or loss and other comprehensive income as incurred.

**l. Leasehold on Premises**

Leases where the lessor retains substantially all the risks and rewards of ownership of the net asset are classified as operating leases. Payments made under operating leases (net of incentives received from the lessor) are charged to the statement of profit or loss and other comprehensive income on a straight-line basis over the period of the lease.

**1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

**m. Income Tax**

The income tax expense shown in the statement of profit or loss and other comprehensive income is based on the profit before income tax adjusted for any non-deductible or non-assessable items between accounting profit and taxable income. Deferred tax assets and liabilities are recognised using the balance sheet liability method in respect of temporary differences arising between the tax bases of assets or liabilities and their carrying amounts in the financial statements. Current and deferred tax balances relating to amounts recognised directly in equity are also recognised directly in equity.

Deferred tax assets and liabilities are recognised for all temporary differences between carrying amounts of assets and liabilities for financial reporting purposes and their respective tax bases at the rate of income tax applicable to the period in which the benefit will be received or the liability will become payable. These differences are presently assessed at 30%.

Deferred tax assets are only brought to account if it is probable that future taxable amounts will be available to utilise those temporary differences. The recognition of these benefits is based on the assumption that no adverse change will occur in income tax legislation; and the anticipation that the Credit Union will derive sufficient future assessable income and comply with the conditions of deductibility imposed by the law to permit an income tax benefit to be obtained.

**n. Intangible Assets**

Items of computer software which are not integral to the computer hardware owned by the Credit Union are classified as intangible assets. Computer software is amortised over the expected useful life of the software. These lives range from 2 to 5 years.

**o. Goods and Services Tax (GST)**

As a financial institution the Credit Union is input taxed on all income except for income from commissions and some fees. An input taxed supply is not subject to GST collection, and similarly the GST paid on related or apportioned purchases cannot be recovered. As some income is charged GST, the GST on purchases are generally recovered on a proportionate basis. In addition certain prescribed purchases are subject to reduced input tax credits (RITC), of which 75% of the GST paid is recoverable.

Revenue, expenses and assets are recognised net of the amount of goods and services tax (GST). To the extent that the full amount of the GST incurred is not recoverable from the Australian Tax Office (ATO), the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense.

Receivables and payables are stated with the amount of GST included. The net amount of GST recoverable from, or payable to, the ATO is included as a current asset or current liability in the balance sheet. Cash flows are included in the cash flow statement on a gross basis. The GST components of cash flows arising from investing and financing activities which are recoverable from, or payable to, the ATO are classified as operating cash flows.

**p. Cash and cash equivalents**

*Cash* comprises cash on hand and demand deposits.

*Cash equivalents* are short-term, highly liquid investments that are readily convertible to known amounts of cash and which are subject to insignificant risk of changes in value.

**1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

**q. Impairment of Assets**

At each reporting date the Credit Union assesses whether there is any indication that individual assets are impaired. Where impairment indicators exist, recoverable amount is determined and impairment losses are recognised in the statement of profit or loss and other comprehensive income where the asset's carrying value exceeds its recoverable amount. Recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purpose of assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. Where it is not possible to estimate recoverable amount for an individual asset, the recoverable amount is determined for the cash-generating unit to which the asset belongs.

**r. Accounting Estimates and Judgements**

Management have made judgements when applying the Credit Union's accounting policies with respect to the classification of preference shares as equity instruments – refer Note 19.

Management have made critical accounting estimates when applying the Credit Union's accounting policies with respect to the impairment provisions for loans - refer Note 8.



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## 1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### s. New or emerging standards not yet mandatory

Certain new accounting standards and interpretations have been published that are not mandatory for 30 June 2016 reporting periods. The Credit Union's assessment of the impact of these new standards and interpretations is set out below. Changes that are not likely to impact the financial report of the Credit Union have not been reported.

AASB Reference	Nature of Change	Application date	Impact on Initial Application
AASB 9 Financial Instruments (December 2015)	<p>Amends the requirements for classification and measurement of financial assets.</p> <p>Recognition of credit losses are to no longer be dependent on the Credit Union first identifying a credit loss event. The Credit Union will consider a broader range of information when assessing credit risk and measuring expected credit losses including past experience of historical losses for similar financial instruments.</p> <p>The rules for hedge accounting have been overhauled to better reflect the Credit Union's underlying risk management activities in the financial statements.</p>	Periods beginning on or after 1 January 2018	<p>Due to the recent release of these amendments and that adoption is only mandatory for the 30 June 2019 year end. The Credit Union has not yet made a detailed assessment of the impact of these amendments.</p> <p>However, based upon a preliminary assessment, the Standard is not expected to have a material impact upon the transactions and balances recognised when it is first adopted.</p>
AASB 16 <i>Leases</i> Replaces AASB 117	<p>Replaces AASB 117 <i>Leases</i> and some lease-related Interpretations.</p> <p>Requires all leases to be accounted for 'on-balance sheet' by lessees, other than short-term and low value asset leases</p> <p>Provides new guidance on the application of the definition of lease and on sale and lease back accounting</p> <p>Requires new and different disclosures about leases</p>	Periods beginning on or after 1 January 2019	<p>The credit union is yet to undertake a detailed assessment of the impact of AASB 16.</p> <p>However, based on a preliminary assessment, the Standard is not expected to have a material impact on the transactions and balances recognised in the financial statements when it is first adopted for the year ending 30 June 2020, since operating leases are minimal.</p>

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**2. STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME**

	2016	2015
	\$	\$
<b>a. Analysis of interest revenue</b>		
<b>Interest revenue on assets carried at amortised cost</b>		
Cash – deposits at call	97,385	77,112
Receivables from financial institutions	1,414,524	1,551,456
Loans to members	5,078,972	5,427,984
<b>TOTAL INTEREST REVENUE</b>	<u>6,590,881</u>	<u>7,056,552</u>
<b>b. Fee, commission and other income</b>		
<b>Fee and commission revenue</b>		
Fee income on loans – other than loan origination fees	3,495	2,541
Other fee income	95,963	88,935
Insurance commissions	15,579	18,738
Other commissions	72,906	66,189
	<u>187,943</u>	<u>176,403</u>
<b>Other income</b>		
Dividends received on available for sale assets	33,333	33,333
Bad debts recovered	44,739	9,602
Gain on disposal of assets		
- Property, plant and equipment	2,363	-
Miscellaneous revenue	3,767	6,438
	<u>84,202</u>	<u>49,373</u>
<b>TOTAL FEE COMMISSION AND OTHER INCOME</b>	<u>272,145</u>	<u>225,776</u>
<b>c. Interest expenses</b>		
<b>Interest expense on liabilities carried at amortised cost</b>		
Short term borrowings - overdraft	16,425	14,438
Deposits from members	3,424,474	4,041,987
Subordinated debt	60,553	85,398
<b>TOTAL INTEREST EXPENSE</b>	<u>3,501,452</u>	<u>4,141,823</u>
<b>d. Impairment losses</b>		
<b>Loan's and advance's</b>		
Increase/(Decrease) in provision for impairment	(1,322)	34,800
Bad debts written off directly against profit	96	-
<b>TOTAL IMPAIRMENT LOSSES</b>	<u>(1,226)</u>	<u>34,800</u>

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**2. STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME (Continued)**

	2016 \$	2015 \$
<b>e. Other prescribed disclosures</b>		
<b>General administration</b>		
<i>Depreciation and amortisation</i>		
- plant and equipment	34,016	30,013
- amortisation of Intangible - software	64,533	52,763
	<u>98,549</u>	<u>82,776</u>
<i>Office occupancy</i>		
property operating lease payments	<u>102,213</u>	<u>99,584</u>
<b>Other operating expenses</b>		
Auditor's remuneration (excluding GST)		
- Audit fees	42,245	40,500
- Other Services – taxation	5,000	5,000
- Other Services – compliance	2,265	2,200
- Other Services – other	-	-
	<u>49,510</u>	<u>47,700</u>
Defined contribution superannuation expenses	<u>206,635</u>	<u>155,245</u>
<b>3. INCOME TAX EXPENSE</b>		
<b>a.</b> The income tax expense comprises amounts set aside as:		
Current tax charge – (Note 16)	300,704	283,129
Adjustments for prior years	(5,346)	1,393
Deferred tax:		
Movement in temporary differences (Note 11)	40,631	(11,624)
<b>Total income tax expense in income statement</b>	<u>335,989</u>	<u>272,898</u>

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**3. INCOME TAX EXPENSE (Continued)**

	2016 \$	2015 \$
<b>b.</b> The prima facie tax payable on profit is reconciled to the income tax expense in the accounts as follows:		
Profit	1,179,157	945,612
Prima facie tax payable on profit before income tax at 30%	353,747	283,684
Add tax effect of expenses not deductible		
- Dividend imputation	4,286	4,286
<b>Subtotal</b>	358,033	287,970
Less		
- Franking rebate	(14,286)	(14,286)
- Non Deductible Items	(7,804)	-
Income tax expense attributable to current year profit	335,943	273,684
Adjustments for previous years	46	(786)
<b>Total income tax expense in income statement</b>	335,989	272,898

**c. Franking credits**

Franking credits held by the credit union after adjusting for franking credits that will arise from the payment of income tax payable as at the end of the financial year, dividends received and dividends paid is:

4,991,673	4,689,521
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Franking credits are available to the Tier 1 preference shareholders but not to the holders of member shares as no dividends are paid on member shares.

**4. CASH AND CASH EQUIVALENTS**

Cash on hand	125,575	77,221
Deposits at call	1,493,191	4,062,638
	1,618,766	4,139,859

**5. RECEIVABLES FROM FINANCIAL INSTITUTIONS****a. Investments at amortised cost****Hold to Maturity**

Bonds	28,590,493	22,585,957
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**Receivables**

Deposits with financial institutions (5b)	20,552,430	24,000,000
	49,142,923	46,585,957

**b. Dissection of receivables**

Deposits with industry bodies - CUSCAL (Note 28)	-	3,500,000
Deposits with other societies	11,000,000	5,500,000
Deposits with banks	9,552,430	15,000,000
	20,552,430	24,000,000

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6. RECEIVABLES	2016 \$	2015 \$
Prepayments	64,068	30,669
Interest receivable on deposits with other financial institutions	210,731	148,034
	<u>274,799</u>	<u>178,703</u>
<b>7. LOANS TO MEMBERS</b>		
<b>a. Amount due comprises:</b>		
Overdrafts and revolving credit	414,039	513,469
Term loans	120,386,673	114,107,346
<b>Subtotal</b>	<u>120,800,712</u>	<u>114,620,815</u>
Less: Provision for impaired loans (Note 8)	(12,655)	(13,977)
	<u>120,788,057</u>	<u>114,606,838</u>
<b>b. Credit quality - Security held against loans</b>		
Secured by mortgage over real estate	115,827,283	109,377,692
Partly secured by goods, mortgage	3,651,120	3,659,971
Wholly unsecured	1,322,309	1,583,152
	<u>120,800,712</u>	<u>114,620,815</u>

It is not practicable to value all collateral as at the balance date due to the variety of assets and condition. A breakdown of the quality of the residential mortgage security on a portfolio basis is as follows:

Security held as mortgage against real estate is on the basis of:

- loan to valuation ratio of less than 80%	109,228,321	104,385,533
- loan to valuation ratio of more than 80% but mortgage insured	2,224,863	2,169,743
- loan to valuation ratio of more than 80% and not mortgage insured	4,374,099	2,822,416
	<u>115,827,283</u>	<u>109,377,692</u>

**c. Concentration of loans**

The values discussed below include on balance sheet values.

(i) Loans to Individual or related groups of members which exceed 10% of reserves in aggregate	<u>6,243,861</u>	<u>4,319,895</u>
(ii) Loans to members are concentrated to individuals employed primarily in the technology and scientific research industries.		

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**7. LOANS TO MEMBERS (Continued)**

Geographical concentrations:

<b>2016</b>	<b>Housing</b>	<b>Personal</b>	<b>Business</b>	<b>Total</b>
<u>Australia</u>				
NSW	98,394,210	2,094,050	3,403,836	103,892,096
Victoria	2,462,483	34,311	-	2,496,794
Queensland	3,364,877	64,370	-	3,429,247
South Australia	1,900,464	-	491,895	2,392,359
Western Australia	1,400,631	4,820	-	1,405,451
Tasmania	1,013,211	4,963	233,536	1,251,710
Northern Territory	245,652	-	-	245,652
ACT	3,737,309	75,127	2	3,812,438
Other	1,868,908	6,057	-	1,874,965
Total per balance sheet	114,387,745	2,283,698	4,129,269	120,800,712

<b>2015</b>	<b>Housing</b>	<b>Personal</b>	<b>Business</b>	<b>Total</b>
<u>Australia</u>				
NSW	92,782,812	2,264,154	3,455,830	98,502,796
Victoria	1,908,778	16,681	-	1,925,459
Queensland	3,161,478	104,792	-	3,266,270
South Australia	1,881,937	-	175,940	2,057,877
Western Australia	1,484,884	29,939	-	1,514,823
Tasmania	1,228,363	6,886	91,427	1,326,676
Northern Territory	343,867	-	-	343,867
ACT	4,486,373	69,814	2	4,556,189
Other	1,115,020	11,838	-	1,126,858
Total per balance sheet	108,393,512	2,504,104	3,723,199	114,620,815

**2016**  
**\$**                      **2015**  
**\$**

**8. PROVISION ON IMPAIRED LOANS****a. Total provision comprises**

Individual specific provisions	12,655	13,977
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**b. Movement in the provision for impairment**

Opening balance	13,977	35,607
Add (deduct):		
Transfers from income statement	(1,322)	34,800
Bad debts written off provision	-	(56,430)
<b>Closing balance</b>	<b>12,655</b>	<b>13,977</b>

Details of credit risk management are set out in Note 22.

**c. Impaired loans written off**

Amounts written off against the provision for impaired loans	-	56,430
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**8. PROVISION ON IMPAIRED LOANS (Continued)**

**d. Analysis of loans that are impaired or potentially impaired by class**

In the Note below:

- Carrying Value is the amount of the balance sheet
- Impaired loans value is the 'on balance sheet' loan balances which are past due by 90 days or more
- Provision for impairment is the amount of the impairment provision allocated to the class of impaired loans

	2016			2015		
	Carrying value	Value of Impaired Loans	Provision for impairment	Carrying value	Value of Impaired Loans	Provision for impairment
	\$	\$	\$	\$	\$	\$
<b>Loans to members</b>						
Mortgages	115,827,283	-	-	109,377,692	-	-
Personal – Secured by MV	751,688	-	-	3,146,502	-	-
Personal Unsecured	3,807,702	30,186	12,650	1,583,152	50,527	13,339
Overdrafts	414,039	12	5	513,469	1,303	638
<b>Total</b>	<b>120,800,712</b>	<b>30,198</b>	<b>12,655</b>	<b>114,620,815</b>	<b>51,830</b>	<b>13,977</b>

**e. Analysis of loans that are impaired or potentially impaired based on age of repayments outstanding**

	2016		2015	
	Carrying Value \$	Provision \$	Carrying Value \$	Provision \$
30 to 90 days in arrears	17,532	-	36,903	-
90 to 180 days in arrears	5	2	475	190
180 to 270 days in arrears	-	-	-	-
270 to 365 days in arrears	-	-	-	-
Over 365 days in arrears	12,649	12,649	13,149	13,149
Over limit facilities over 14 days	12	5	1,303	638
<b>Total</b>	<b>30,198</b>	<b>12,655</b>	<b>51,830</b>	<b>13,977</b>

The table above excludes the well secured mortgage loans of \$130,846 (2015: \$244,671).

The impaired loans are generally not secured against residential property. Some impaired loans for motor vehicles or other assets of varying value are listed in the Personal Property Security Register. It is not practicable to determine the fair value of all collateral as at the balance date due to the variety of assets and condition.

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**8. PROVISION ON IMPAIRED LOANS (Continued)****f. Loans with repayments past due but not regarded as impaired**

There are mortgages secured loans with a value of \$130,846 (2015: \$244,671) past due which are not considered to be impaired as the value of related security over residential property is in excess of the loan due. It is not practicable to determine the fair value of all collateral as at the balance date due to the variety of assets and conditions.

*Loans with repayments past due but not impaired are in arrears as follows:*

Loans to members

<b>2016</b>	<b>1-3 Months</b>	<b>3-6 Months</b>	<b>6-12 Months</b>	<b>&gt; 1 Year</b>	<b>Total</b>
	<b>\$</b>	<b>\$</b>	<b>\$</b>	<b>\$</b>	<b>\$</b>
Mortgage secured	130,846	-	-	-	130,846
Personal loans	17,532	-	-	-	17,532
Overdrafts	875	-	-	-	875
<b>Total</b>	<b>149,253</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>149,253</b>

<b>2015</b>	<b>1-3 Months</b>	<b>3-6 Months</b>	<b>6-12 Months</b>	<b>&gt; 1 Year</b>	<b>Total</b>
	<b>\$</b>	<b>\$</b>	<b>\$</b>	<b>\$</b>	<b>\$</b>
Mortgage secured	244,671	-	-	-	244,671
Personal loans	36,903	-	-	-	36,903
Overdrafts	2,506	-	-	-	2,506
<b>Total</b>	<b>284,080</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>284,080</b>

**g. Key assumptions in determining the provision for impairment**

In the course of the preparation of the annual report the credit union has determined the likely impairment loss on loans which have not maintained the loan repayments in accordance with the loan contract, or where there is other evidence of potential impairment such as industrial restructuring, job losses or economic circumstances. In identifying the impairment likely from these events the credit union is required to estimate the potential impairment using the length of time the loan is in arrears and the historical losses arising in past years. Given the relatively small number of impaired loans, the circumstances may vary for each loan over time resulting in higher or lower impairment losses. An estimate is based on the period of impairment.

<b>Period of impairment</b>	<b>% of</b>
Up to 90 days	-
90 days and less than 182 days	40
182 days and less than 273 days	60
273 days and less than 365 days	80
Over 365 days	100



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**9. AVAILABLE FOR SALE INVESTMENTS**

	2016 \$	2015 \$
<b>Shares in unlisted companies – at cost</b>		
- CUSCAL	235,300	235,300

**CUSCAL Limited**

The shareholding in CUSCAL is measured at cost, as its fair value could not be measured reliably. This company supplies services to credit union organisations. These shares are held to enable the Credit Union to receive essential banking services. The shares are able to be traded but only within market limited to other mutual ADIs. There have been few shares traded over the last 3 years.

The financial reports of CUSCAL record net tangible asset backing of these shares exceeding their cost value. Based on the net assets of CUSCAL, any fair value determination on these shares is likely to be greater than their cost value, but due to the absence of a ready market, a market value is not able to be determined readily. The net dividend return in 2016 was 11 cents per share. Management has determined that the cost value of \$0.60 per share is a reasonable approximation of fair value based on the likely value available on a sale.

The Credit Union is not intending to dispose of these shares.

**10. PROPERTY, PLANT AND EQUIPMENT**

	2016 \$	2015 \$
<b>a. Fixed assets</b>		
<b>Plant and equipment - at cost</b>	266,463	303,284
Less: provision for depreciation	(202,617)	(227,783)
	63,846	75,501
<b>Capitalised leasehold improvements - at cost</b>	271,778	271,778
Less: provision for amortisation	(271,778)	(271,778)
	63,846	75,501
<b>Closing balance</b>	63,846	75,501

**b. Movement in the assets balances during the year were:**

	2016		2015	
	<i>Plant &amp; equipment</i> \$	<i>Total</i> \$	<i>Plant &amp; equipment</i> \$	<i>Total</i> \$
Opening Balance	75,501	75,501	82,270	82,270
Purchases	46,297	46,297	23,244	23,244
Assets disposed	(23,936)	(23,936)	-	-
Depreciation Charge	(34,016)	(34,016)	(30,013)	(30,013)
Depreciation on disposals	-	-	-	-
<b>Closing Balance</b>	<b>63,846</b>	<b>63,846</b>	<b>75,501</b>	<b>75,501</b>

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**11. TAXATION ASSETS**

	<b>2016</b>	<b>2015</b>
	<b>\$</b>	<b>\$</b>
Deferred Tax Assets	<u>211,022</u>	<u>251,653</u>
Deferred tax assets comprise:		
Accrued expenses not deductible until incurred	38,323	44,274
Provisions for impairment on loans	3,797	4,193
Provisions for employee benefits	119,595	150,249
Depreciation on fixed assets	47,434	49,721
Black hole expenses for otherwise capital costs	1,873	3,216
	<u>211,022</u>	<u>251,653</u>

**12. INTANGIBLE ASSETS**

Computer software	566,263	539,917
Less provision for amortisation	<u>(377,334)</u>	<u>(312,802)</u>
	<u>188,929</u>	<u>227,115</u>

**Movement in the assets balances during the year were :**

Opening balance	227,115	85,745
Purchases	26,347	194,133
Assets disposed	-	-
Depreciation charge	<u>(64,533)</u>	<u>(52,763)</u>
<b>Closing balance</b>	<u>188,929</u>	<u>227,115</u>

**13. LOANS TO CAPITAL INVESTORS**

Loan to equity members	<u>100,000</u>	-
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**14. DEPOSITS FROM MEMBERS**

Member Deposits		
- at call	75,808,154	69,242,812
- term	81,433,509	81,476,537
Member withdrawable shares	32,370	32,510
	<u>157,274,033</u>	<u>150,751,859</u>

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**14. DEPOSITS FROM MEMBERS (Continued)**

	2016 \$	2015 \$
<b>Concentration of member deposits</b>		
(i) Significant individual member deposits which in aggregate represent more than 10% of the total liabilities:	-	-
(ii) Geographical concentrations		
<u>Australia</u>		
NSW	144,864,951	139,373,973
Victoria	1,433,857	1,387,955
Queensland	3,719,883	3,622,002
South Australia	834,605	759,349
Western Australia	1,306,455	945,718
Tasmania	810,547	765,101
Northern Territory	62,629	6,570
ACT	1,025,315	748,284
Other	3,215,791	3,142,907
	<u>157,274,033</u>	<u>150,751,859</u>

**15. CREDITOR ACCRUALS AND SETTLEMENT ACCOUNTS**

Annual leave	67,695	88,685
Creditors and accruals	125,943	136,328
Interest payable on deposits	807,024	1,037,904
Sundry creditors	551,790	341,641
	<u>1,552,452</u>	<u>1,604,558</u>

**16. TAXATION LIABILITIES**

Current income tax liability	118,132	111,306
<b>Current income tax liability comprises:</b>		
Opening balance	111,306	98,350
Less: Amounts paid	111,260	100,583
(Over)/understatement of prior year	46	(2,233)
Liability for income tax (Note 3)	300,704	283,129
Less: Instalments paid during year	182,572	171,823
Closing balance	<u>118,132</u>	<u>111,306</u>

**17. PROVISIONS**

Long service leave	277,319	358,509
Provisions – other	106,996	126,489
	<u>384,315</u>	<u>484,998</u>

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**18. SUBORDINATED DEBT**

	<b>2016</b>	<b>2015</b>
	<b>\$</b>	<b>\$</b>
Balance at the beginning of the year	1,000,000	1,000,000
Increase due to debt issued	-	-
Amortisation of Cost of debt	-	-
Balance at the end of year	1,000,000	1,000,000

The Series 1 notes were redeemed in October 2012 and a new series 2 Notes were issued. The new notes are redeemable in 2022.

The notes are unsecured interest with interest payable quarterly at AUD BBSW plus 5.93%.

**19. PREFERENCE SHARES**

Preference shares	-	<u>866,600</u>
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The credit union issued 10,000 redeemable preference shares with a face value of \$100 each to Australian Mutual T1 Capital Funding Trust. The shares were bought back in June 2016.

1,000,000	1,000,000
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Less: Capital raising costs associated with the issue

(33,400)	(33,400)
----------	----------

As part of the capital raising scheme, the credit union was required to provide a limited recourse unsecured subordinated loan to the Trustee for 10% of the face value of shares issued. The loan is transferred to receivables and haven't been repaid.

(100,000)	(100,000)
-----------	-----------

-	<u>866,600</u>
---	----------------

**20. CAPITAL RESERVE ACCOUNT**

Opening balance	22,020	20,830
Transfer from retained earnings on share redemptions	930	1,190
Closing balance	<u>22,950</u>	<u>22,020</u>

**Share Redemption**

The accounts represent the amount of redeemable preference shares redeemed by the credit union since 1 July 1999. The Law requires that the redemption of the shares be made out of profits. Since the value of the shares has been paid to members in accordance with the terms and conditions of the share issue, the account represents the amount of profits appropriated to the account.

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**21. GENERAL RESERVE FOR CREDIT LOSSES**

	2016 \$	2015 \$
General reserve for credit losses	729,552	729,552

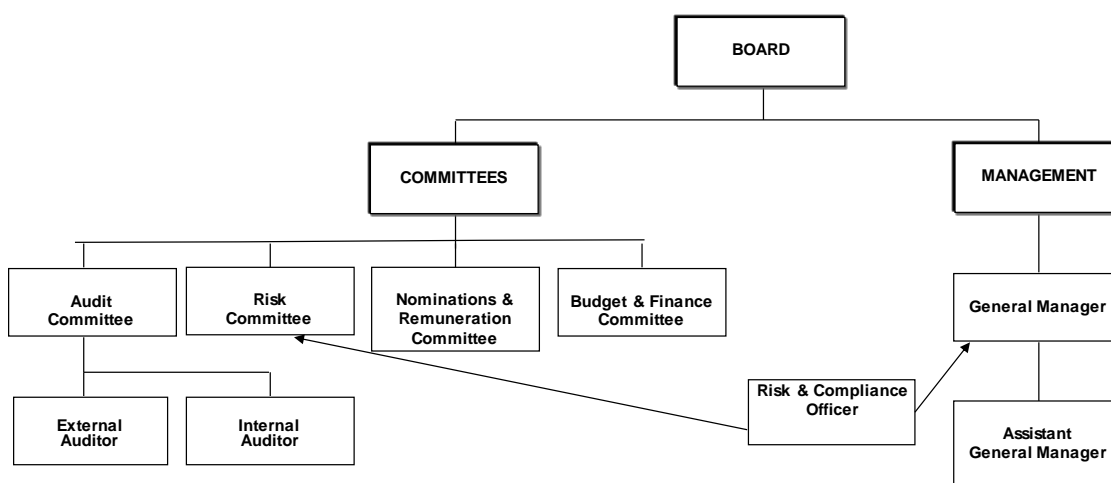
**General reserve for credit losses**

This reserve records amount previously set aside as a General provision against loans and is maintained to comply with the Prudential Standards set down by APRA.

Opening balance	729,552	729,552
Increase/(decrease) transferred from retained earnings	-	-
Closing balance	729,552	729,552

**22. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES**

The Board has endorsed a policy of compliance and risk management to suit the risk profile of the Credit Union. The Credit Union’s risk management focuses on the major areas of market risk, credit risk and operational risk. Authority flows from the Board of Directors to the Risk Committee and to the Audit Committee which is integral to the management of risk. The following diagram gives an overview of the structure.



The main elements of risk governance are as follows:

**Board:** This is the primary governing body. It approves the level of risk that the Credit Union is exposed to and the framework for reporting and mitigating those risks.

**Risk Committee:** This is a key body in the control of risk. The Committee does not form a view on the acceptability of risks but instead reviews risks and controls that are used to mitigate those risks. This includes the identification, assessment and reporting of risks. Regular monitoring is carried out by management through the monthly review of operational reports. The controls are reviewed by the Risk Officer and the Committee quarterly to confirm whether risks are within the parameters outlined by the Board.

## **22. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (Continued)**

### **Risk Committee (Continued)**

The Committee carries out a regular review of all operational areas to ensure that operational risks are being properly controlled and reported on. It also ensures that contingency plans are in place to achieve business continuity in the event of serious disruptions to business operations.

The Committee monitors compliance with the framework laid out in the policy on a quarterly basis and reports in turn to the Board, where actual exposures to risks are measured against prescribed limits.

**Audit Committee:** The key role of the Audit Committee is the assessment of the controls that are in place to mitigate risks. The Audit Committee considers and confirms that significant risks and controls are to be assessed within the internal audit plan. The Audit Committee receives the internal audit reports on the assessment and compliance with the controls and provides feedback to the Board for their consideration.

**Credit Risk:** Senior management has responsibility for managing and reporting credit risk exposure. It scrutinises operational reports and monitors exposures against limits determined by the Board. It also determines the credit risk of loans in the banking book, ensures provisioning is accurate and determines controls that need to be put in place regarding the authorisation of new loans.

The General Manager has responsibility for implementing policies to ensure that all large credit exposures are properly pre-approved, measured and controlled. Details concerning a prospective borrower are subject to a criteria-based decision-making process. Criteria used for this assessment include: credit references, loan-to-value ratio on security and borrower's capacity to repay which vary according to the value of the loan or facility.

All large credit exposure facilities above policy limits are approved by the Board.

All loans are managed weekly through the monitoring of scheduled repayments. Accounts where the arrears balances are over 90 days or over limit facilities over 14 days have collective provisions charged against them. Other provisions are taken up on accounts considered doubtful and the status of these loans is reported to the Board monthly.

Arrears are strictly controlled. The size of the loan book is such that it is possible to monitor each individual exposure to evaluate whether specific provisions are necessary and adequate. A dedicated credit control team, which reports to the General Manager, implements the Credit Union's credit risk policy. Additionally, a collective provision is held to cover any losses where there is objective evidence that losses are present in components of the loans and advances portfolio at the balance sheet date.

The General Manager has responsibility for liaising with the operational function to ensure timely production of information for the Audit and Risk Committees and ensuring that instructions passed down from the Board via the Committees are implemented.

**Market Risk:** Senior management meets regularly and has responsibility for managing interest rate risk exposures, and ensuring that the treasury and finance functions adhere to exposure limits as outlined in the policies for interest rates.

**Internal Audit:** Internal audit has responsibility for implementing the controls testing and assessment as required by the Audit Committee.

Key risk management policies included in the overall risk management framework consist of:

- Interest rate risk management;
- Liquidity management;
- Credit risk management; and
- Operations risk management including data risk management.

## **22. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (Continued)**

### **A. MARKET RISK AND HEDGING POLICY**

The objective of the Credit Union's market risk management is to manage and control market risk exposures in order to optimise risk and return.

Market risk is the risk that changes in interest rates, foreign exchange rates or other prices and volatilities will have an adverse effect on the Credit Union's financial condition or results. The Credit Union is not exposed to currency risk, and other significant price risk. The Credit Union does not trade in the financial instruments it holds on its books. The Credit Union is exposed only to interest rate risk arising from changes in market interest rates.

The management of market risk is the responsibility of the Management, which reports directly to the Board.

### **B. INTEREST RATE RISK**

Interest rate risk is the risk of variability of the fair value of future cash flows arising from financial instruments due to the changes in interest rates.

Most banks are exposed to interest rate risk within its Treasury operations. This Credit Union does not have a treasury operation and does not trade in financial instruments.

#### **Interest rate risk in the banking book**

The Credit Union is exposed to interest rate risk in its banking book due to mismatches between the repricing dates of assets and liabilities.

The interest rate risk on the banking book is measured daily and reported to the board monthly.

In the banking book the most common risk the Credit Union faces arises from fixed rate assets and liabilities. This exposes the Credit Union to the risk of sensitivity should interest rates change.

The level of mismatch on the banking book is set out in Note 24 below. The table set out at Note 24 displays the period that each asset and liability will reprice as at the balance date. This risk is not considered significant to warrant the use of derivatives to mitigate this risk.

#### **Method of managing risk**

The Credit Union manages its interest rate risk by the use of interest rate sensitivity analysis. The detail and assumptions used are set out below.

#### **Interest rate sensitivity**

The Credit Union's exposure to market risk is measured and monitored using interest rate sensitivity models.

The policy of the Credit Union to manage the risk is to maintain a balanced 'on book' strategy by ensuring the net interest rate gaps between assets and liabilities are not excessive. The gap is measured quarterly to identify potentially large exposures to interest rate movements and to rectify the excess through targeted fixed rate interest products available through investment assets, and term deposits liabilities to rectify the imbalance to within acceptable levels. The policy of the Credit Union is not to undertake derivatives to match the interest rate risks. The Credit Union's exposure to interest rate risk is set out in Note 24 which details the contractual interest change profile.

The Credit Union performs a quarterly sensitivity analysis to measure market risk exposures.

**22. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (Continued)**

**B. INTEREST RATE RISK (Continued)**

Based on the calculations as at balance date a 1% upwards movement in interest rates would result in an increase (decrease) in net income of \$300,880 [2015 \$132,328]. Conversely, a 1% downwards movement in interest rates would result in an equivalent decrease in annual net income.

The method used in determining the sensitivity was to evaluate the profit based on the timing of the interest repricing on the banking book of the Credit Union for the next 12 months. In doing the calculation the assumptions applied were that:

- the interest rate change would be applied equally over to the loan products and term deposits;
- the rate change would be as at the beginning of the 12 month period and no other rate changes would be effective during the period;
- the term deposits would all reprice to the new interest rate at the term maturity, or be replaced by deposit with similar terms and rates applicable;
- savings deposits would reprice in the event of a rate change;
- fixed rate loans would all reprice to the new interest rate at the contracted date;
- mortgage loans would all reprice to the new interest rate within 28 days;
- personal loans would reprice after a 3 month delay;
- all loans would be repaid in accordance with the current average repayment rate (or contractual repayment terms);
- the value and mix of at call savings to term deposits will be unchanged; and
- the value and mix of personal loans to mortgage loans will be unchanged.

There has been no change to the Credit Union's exposure to market risk or the way the Credit Union manages and measures market risk in the reporting period.

**C. LIQUIDITY RISK**

Liquidity risk is the risk that the Credit Union may encounter difficulties raising funds to meet commitments associated with financial instruments, e.g. borrowing repayments or member withdrawal demands. It is the policy of the Board that the Credit Union maintains adequate cash reserves and committed credit facilities, so as to meet the member withdrawal demands when requested.

The Credit Union manages liquidity risk by:

- Continuously monitoring actual daily cash flows and longer term forecasted cash flows;
- Monitoring the maturity profiles of financial assets and liabilities;
- Maintaining adequate reserves, liquidity support facilities and reserve borrowing facilities; and
- Monitoring the prudential liquidity ratio daily.

The Credit Union has a longstanding arrangement with the industry liquidity support scheme, Credit Union Financial Support Services (CUFSS) which can access industry funds to provide support to the Credit Union should it be necessary at short notice. LCU has not had any need to access funds from this service.

The Credit Union is required to maintain at least 12% of total adjusted liabilities as liquid assets capable of being converted to cash within 48 hours as determined by APRA under the minimum liquidity holding [MLH] regime. As a minimum the Credit Union policy is to hold 15% MLH to maintain adequate funds for meeting member withdrawal requests. The ratio is checked daily. Should the liquidity ratio fall below this level the management and board are to address the matter and ensure that the liquid funds are obtained from new deposits, or borrowing facilities available. Note 27 describe the borrowing facilities as at the balance date. These facilities are in addition to the support from CUFSS.

The maturity profile of the financial assets and financial liabilities, based on the contractual repayment terms are set out in the specific Note 23.



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**22. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (Continued)****D. CREDIT RISK**

Credit risk is the risk that members, financial institutions and other counterparties will be unable to meet their obligations to the credit union which may result in financial losses. Credit risk arises principally from the Credit Union's loan book and investment assets.

**(i) CREDIT RISK – LOANS**

The analysis of the Credit Union's loans by class is as follows:

Loans	Carrying Value	2016 Off balance sheet	Max exposure	Carrying Value	2015 Off balance sheet	Max exposure
	\$	\$	\$	\$	\$	\$
Mortgage	114,387,745	28,013,481	142,401,226	109,131,677	24,989,461	134,121,138
Personal	1,869,659	-	1,869,659	1,814,306	-	1,814,306
Overdrafts	414,039	1,952,415	2,366,454	137,373	2,065,463	2,202,836
Total to natural persons	116,671,443	29,965,896	146,637,339	111,083,356	27,054,924	138,138,280
Corporate borrowers	4,129,269	-	4,129,269	3,537,459	-	3,537,459
<b>Total</b>	<b>120,800,712</b>	<b>29,965,896</b>	<b>150,766,608</b>	<b>114,620,815</b>	<b>27,054,924</b>	<b>141,675,739</b>

The analysis of the credit union's loans by class is set out in Note 7.

Carrying value is the value on the balance sheet. Maximum exposure is the value on the balance sheet plus the undrawn facilities (Loans approved not advanced, redraw facilities; line of credit facilities; overdraft facilities). The details are shown in Note 27.

All loans and facilities are within Australia. The geographic distribution is not analysed into significant areas within Australia as the exposure classes are not considered material. Concentrations are described in Note 7.c.

The method of managing credit risk is by way of strict adherence to the credit assessment policies before the loan is approved and close monitoring of defaults in the repayment of loans thereafter on a weekly basis. The credit policy has been endorsed by the board to ensure that loans are only made to members that are creditworthy (capable of meeting loan repayments).

The Credit Union has established policies over the:

- Credit assessment and approval of loans and facilities covering acceptable risk assessment and security requirements;
- Limits of acceptable exposure over the value to individual borrowers, non-mortgage secured loans, commercial lending and concentrations to geographic and industry groups considered at high risk of default;
- Reassessing and review of the credit exposures on loans and facilities;
- Establishing appropriate provisions to recognise the impairment of loans and facilities;
- Debt recovery procedures; and
- Review of compliance with the above policies.

A regular review of compliance is conducted as part of the internal audit scope.

**22. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (Continued)**

**Past due and impaired**

A financial asset is past due when the counterparty has failed to make a payment when contractually due. As an example, a member enters into a lending agreement with the credit union that requires interest and a portion of the principle to be paid every month. On the first day of the next month, if the agreed repayment amount has not been paid, the loan is past due. Past due does not mean that counterparty will never pay, but it can trigger various actions such as renegotiation, enforcement of covenants, or legal proceedings. Once the past due exceeds 90 days the loans is regarded as impaired, unless other factors indicate the impairment should be recognised sooner.

Daily reports monitor the loan repayments to detect delays in repayments and recovery action is undertaken after 7 days. For loans where repayments are doubtful, external consultants are engaged to conduct recovery action once the loan is over 90 days in arrears. The exposures to losses arise predominantly in the personal loans and facilities not secured by registered mortgages over real estate.

If such evidence exists, the estimated recoverable amount of that asset is determined and any impairment loss, based on the net present value of future anticipated cash flows, is recognised in the income statement. In estimating these cash flows, management makes judgements about counterparty's financial situation and the net realisable value of any underlying collateral.

In addition to specific provisions against individually significant financial assets, the Credit Union makes collective assessments for each financial asset portfolio segmented by similar risk characteristics.

Statement of financial position provisions are maintained at a level that management deems sufficient to absorb probable incurred losses in the credit union's loan portfolio from homogenous portfolios of assets and individually identified loans.

A provision for incurred losses is established on all past due loans after a specified period of repayment default where it is probable that some of the capital will not be repaid or recovered. Specific loans and portfolios of assets are provided against depending on a number of factors including deterioration in geographic risk, changes in counterparty's industry, and technological developments, as well as identified structural weaknesses or deterioration in cash flows.

The provisions for impaired and past due exposures relate to loans to members.

Past due value is the 'on statement of financial position' loan balances which are past due by 90 days or more. Details are as set out in Note 8.

**Bad debts**

Amounts are written off when collection of the loan or advance is considered to be remote. All write offs are on a case by case basis, taking account of the exposure at the date of the write off.

On secured loans, the write off takes place on ultimate realisation of collateral value, or from claims on any lenders mortgage insurance.

Reconciliation in the movement of both past due and impaired exposure provisions is provided in Note 8.

**22. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (Continued)**

**Collateral securing loans**

A sizeable portfolio of the loan book is secured on residential property in Australia. Therefore, the Credit Union is exposed to risks in the reduction of the Loan to Value (LVR) cover should the property market be subject to a decline.

The risk of losses from the loans undertaken is primarily reduced by the nature and quality of the security taken. The Board policy is to maintain the majority of the loans in well secured residential mortgages which carry an 80% loan to valuation ratio or less. Note 7.b describes the nature and extent of the security held against the loans held as at the balance date.

**Concentration risk – individuals**

Concentration risk is a measurement of the Credit Union's exposure to an individual counterparty (or group of related parties). If prudential limits are exceeded as a proportion of the Credit Union's regulatory capital (10%) a large exposure is considered to exist. No capital is required to be held against these but APRA must be informed. APRA may impose additional capital requirements if it considers the aggregate exposure to all loans over the 10% capital benchmark, to be higher than acceptable.

The aggregate value of large exposure loans are set out in Note 7. Concentration exposures to counterparties are closely monitored with annual reviews being prepared for all exposures over 5% of the capital base.

The Credit Union's policy on exposures of this size is to insist on an initial Loan to Valuation ratio (LVR) of less than 80%, unless the loan is covered by Lenders Mortgage Insurance (LMI). Reviews of compliance with this policy are conducted.

**Concentration risk – industry**

The Credit Union has a concentration in the retail lending for members who comprise employees and family in the scientific research and technology industry. This concentration is considered acceptable on the basis that the Credit Union was formed to service these members, and the employment concentration is not exclusive. Should members leave the industry the loans continue and other employment opportunities are available to the members to facilitate the repayment of the loans. The details of the geographical and industry concentrations are set out in Note 7.

**(ii) CREDIT RISK – LIQUID INVESTMENTS**

Credit risk is the risk that the other party to a financial instrument will fail to discharge their obligation resulting in the Credit Union incurring a financial loss. This usually occurs when debtors fail to settle their obligations owing to the Credit Union.

The credit policy is that investments are only made to institutions that are credit worthy. The Board have established policies that limit the amount that can be invested with any one financial institution at a time.

The risk of losses from the liquid investments undertaken is reduced by the nature and quality of the independent rating of the investment body and the limits to concentration on one Credit Union. Also the relative size of the Credit Union as compared to the industry is relatively low and as such the risk of loss is reduced.

Under the liquidity support scheme at least 3.1% of the total assets must be held on HQLA investments to allow the scheme to have adequate resources to meet its obligations if needed.

All other investments must be with a Financial Institution with a rating in excess of BBB. The Credit Union may invest excess liquidity with unrated Mutual ADIs.

**22. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (Continued)**

**External Credit Assessments for Institution Investments**

The Credit Union uses the ratings of reputable ratings agencies to assess the credit quality of all investment exposures, where applicable, using the credit quality assessment scale in APRA prudential guidance AGN112. The credit quality assessment scale within this standard has been complied with.

Investments with	2016			2015		
	Carrying Value \$	Past due value \$	Provision \$	Carrying Value \$	Past due value \$	Provision \$
Cuscal - rated AA	-	-	-	3,500,000	-	-
ADIs rated A and above	29,577,677	-	-	20,500,000	-	-
ADIs rated above BBB	12,474,753	-	-	6,500,000	-	-
Unrated institutions – Credit Unions/Mutuals	7,000,000	-	-	16,000,000	-	-
<b>Total</b>	<b>49,052,430</b>	-	-	<b>46,500,000</b>	-	-

**E. OPERATIONAL RISK**

Operational Risk is the risk of loss to the Credit Union resulting from deficiencies in processes, personnel, technology and infrastructure, and from external factors other than credit, market and liquidity risks. Operational risks in the Credit Union relate mainly to those risks arising from a number of sources including legal compliance, business continuity, data infrastructure, outsourced services failures, fraud and employee errors.

The Credit Union’s objective is to manage operational risk so as to balance the avoidance of financial losses through the implementation of controls, whilst avoiding procedures which inhibit innovation and creativity. These risks are managed through the implementation of policies and systems to monitor the likelihood of the events and minimise the impact. Systems of internal control are enhanced through:

- the segregation of duties between employee duties and functions, including approval and processing duties;
- documentation of the policies and procedures, employee job descriptions and responsibilities, to reduce the incidence of errors and inappropriate behaviour;
- implementation of the whistleblowing policies to promote a compliant culture and awareness of the duty to report exceptions by staff;
- education of members to review their account statements and report exceptions to the credit union promptly;
- effective dispute resolution procedures to respond to member complaints;
- effective insurance arrangements to reduce the impact of losses; and
- contingency plans for dealing with the loss of functionality of systems or premises or staff.

**Fraud**

Fraud can arise from member card PINS and internet passwords being compromised where not protected adequately by the member. It can also arise from other system failures. The Credit Union has systems in place which are considered to be robust enough to prevent any material fraud. However, in common with all retail banks, fraud can potentially be a major cost to the Credit Union. Fraud losses have previously arisen from stolen cards and card skimming.

**IT Systems**

The worst case scenario would be the failure of the credit union’s core banking and IT network suppliers, to meet customer obligations and service requirements. The credit union has outsourced the IT systems management to an Independent Data Processing Centre (IDPC). This organisation has the experience in-house to manage any short-term problems and has a contingency plan to manage any related power or systems failures. Other network suppliers are engaged on behalf of the credit union by the industry body Cuscal to service the settlements with other financial institutions for direct entry, ATM & Visa Cards, and BPAY facilities.

**22. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (Continued)**

**IT Systems (continued)**

A full disaster recovery plan is in place to cover medium to long term problems which is considered to mitigate the risk to an extent such that there is no need for any further capital to be allocated.

**F. CAPITAL MANAGEMENT**

The capital levels are prescribed by Australian Prudential Regulation Authority (APRA). Under the APRA prudential standards capital is determined in three components:

- Credit Risk
- Market Risk (trading book)
- Operations Risk

The Market Risk component is not required as the credit union is not engaged in trading book activities.

**Capital resources**

**Tier 1 Capital**

The vast majority of Tier 1 capital comprises

- Retained profits
- Realised reserves.

**Additional Tier 1 Capital**

This is a new classification of capital and includes preference share capital approved by APRA and qualifies as Tier 1 capital.

**Tier 2 Capital**

Tier 2 capital consists of capital instruments that combine the features of debt and equity in that they are structured as debt instruments, but exhibits some of the loss absorption and funding flexibility features of equity. There are a number of criteria that capital instruments must meet for inclusion in Tier 2 capital resources as set down by APRA.

Tier 2 capital generally comprises:

- A General Reserve for Credit Losses
- Approved subordinated loans.

Capital in the Credit Union is made up as follows:

	<b>2016</b>	<b>2015</b>
	<b>\$</b>	<b>\$</b>
<b>Tier 1</b>		
Share capital	-	866,600
Capital reserve	22,950	22,020
Retained earnings	11,542,207	10,733,392
	<u>11,565,157</u>	<u>11,622,012</u>
Less: Prescribed deductions	(635,251)	(979,228)
Net tier 1 capital	<u>10,929,906</u>	<u>10,642,784</u>
<b>Tier 2</b>		
Subordinated debt	1,000,000	1,000,000
Reserve for credit losses	729,552	729,552
	<u>1,729,552</u>	<u>1,729,552</u>
Less: Prescribed deductions	(400,000)	(333,400)
Net tier 2 capital	<u>1,329,552</u>	<u>1,396,152</u>
<b>Total Capital</b>	<u><b>12,259,458</b></u>	<u><b>12,038,936</b></u>

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### 22. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (Continued)

As at the balance date, the Credit Union's capital ratio stood at 15.715%. The Board's minimum capital adequacy requirement is 12%.

The capital ratio as at the end of the financial year over the past 5 years is as follows:

2016	2015	2014	2013	2012
15.715%	16.81%	16.93%	17.41%	17.96%

The level of capital ratio can be affected by growth in asset relative to growth in reserves and by changes in the mix and the risk weighting of assets.

To manage the Credit Union's capital the Credit Union reviews the ratio monthly and monitors major movements in the asset levels. Policies have been implemented to require reporting to the regulator if the capital ratio falls below 14.5%. Further a 5 year capital projection of the capital levels is maintained annually to address how strategic decisions or trends may impact on the capital level.

#### Pillar 2 Capital on Operational Risk

The Credit Union uses the Standardised approach which is considered to be most suitable for its business given the small number of distinct transaction streams. The Operational Risk Capital Requirement is calculated by mapping the Credit Union's three year average net interest income and net non-interest income to the Credit Union's various business lines.

Based on this approach, the Credit Union's operational risk requirement is as follows:

- Operational risk capital \$743,232 (2015 - \$704,280).

It is considered that the Standardised approach accurately reflects the credit union's operational risk.

#### Total Capital

2016	2015
\$12,259,458	\$12,038,936

#### Internal Capital Adequacy Management

The Credit Union manages its internal capital levels for both current and future activities through the functions of the Board. The capital required for any change in the credit union's forecast for asset growth, or unforeseen circumstances, are assessed by the board.

The optional additional capital charge recognised by the Board equates to \$Nil (2015: Nil).

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**23. CATEGORIES OF FINANCIAL INSTRUMENTS****a. The following information classifies the financial instruments into measurement classes**

<b>2016</b>	<b>2016 Total \$</b>	<b>2015 Total \$</b>
<u>Financial assets</u>		
Cash and cash equivalents	1,618,766	4,139,859
Receivables	210,731	178,703
Receivables from financial institutions	49,142,923	46,500,000
Loans to members	120,788,057	114,606,838
Available for sale investments (Note 9)	235,300	235,300
Loans to capital investor	100,000	-
	<b>172,095,777</b>	<b>165,660,700</b>
<u>Financial liabilities</u>		
Creditors and settlements accounts	1,484,757	1,515,900
Deposits from members	157,274,033	150,751,859
Subordinated debt	1,000,000	1,000,000
	<b>159,758,790</b>	<b>153,267,759</b>

**b. Assets measured at fair value**

Fair value measurement at end of the reporting period using:

	<b>2016</b>		<b>2015</b>	
	<b>Level 3</b>	<b>Total</b>	<b>Level 3</b>	<b>Total</b>
	\$	\$	\$	\$
Available for sale investments	235,300	235,300	235,300	235,300

The fair value hierarchy has the following levels:

- (a) quoted prices (unadjusted) in active markets for identical assets or liabilities (Level 1);
- (b) inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices) (Level 2); and
- (c) inputs for the asset or liability that are not based on observable market data (unobservable inputs) (Level 3).

The level 3 investments are held at cost and relate to the shares in the trade association body CUSCAL Limited. These shares are held to maintain services for the settlement with other financial institutions, treasury, and support services. They are not readily realisable by way of sale or transfer.

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## 24 (a). MATURITY PROFILE OF FINANCIAL ASSETS AND LIABILITIES

Monetary assets and liabilities have differing maturity profiles depending on the contractual term and in the case of loans the repayment amount and frequency. The table below shows the period in which different monetary assets and liabilities held will mature and be eligible for renegotiation or withdrawal. In the case of loans, the table shows the period over which the principal outstanding will be repaid based on the remaining period to the repayment date assuming contractual repayments are maintained, and is subject to change in the event that current repayment conditions are varied. Financial assets and liabilities are at the undiscounted values (including future interest expected to be earned or paid). Accordingly these values will not agree to the balance sheet.

2016	Book value \$	Up to 3 months \$	3-12 months \$	1-5 years \$	After 5 years \$	No Maturity \$	Total cash flows \$
<b>ASSETS</b>							
Cash & cash equivalents	1,618,766	1,493,191	-	-	-	125,575	1,618,766
Receivables from financial Inst.	49,142,923	22,631,319	7,658,956	20,954,576	-	-	51,244,851
Receivables from members	210,731	-	-	-	-	-	-
Loans to members Available for sale	120,788,057	926,535	9,160,699	36,525,411	132,409,180	-	179,021,825
investments	235,300	-	-	-	-	235,300	235,300
Loans to capital investor	100,000	-	100,000	-	-	-	100,000
<b>Total financial assets</b>	<b>172,095,777</b>	<b>25,051,045</b>	<b>16,919,655</b>	<b>57,479,987</b>	<b>132,409,180</b>	<b>360,875</b>	<b>232,220,742</b>
<b>LIABILITIES</b>							
Creditors & settlement	1,484,757	677,736	-	-	-	-	677,736
Deposits from members	157,274,033	98,098,874	57,517,358	1,753,787	-	-	157,370,019
Subordinated debt	1,000,000	-	-	-	1,000,000	-	1,000,000
Undrawn loan commitments	159,758,790	98,766,610	57,517,358	1,753,787	1,000,000	-	159,047,755
	29,965,896	29,965,896	-	-	-	-	29,965,896
<b>Total financial liabilities</b>	<b>189,724,686</b>	<b>128,742,506</b>	<b>57,517,358</b>	<b>1,753,787</b>	<b>1,000,000</b>	<b>-</b>	<b>189,013,651</b>
<b>2015</b>							
<b>ASSETS</b>							
Cash & cash equivalents	4,139,859	4,062,638	-	-	-	77,221	4,139,859
Receivables from financial Inst.	46,585,957	21,665,427	7,284,833	19,816,567	-	-	48,766,827
Receivables from members	148,034	148,034	-	-	-	-	148,034
Loans to members Available for sale	114,606,838	1,185,059	9,270,630	36,108,051	127,718,574	-	174,282,314
investments	235,300	-	-	-	-	235,300	235,300
<b>Total financial assets</b>	<b>165,715,988</b>	<b>27,061,158</b>	<b>16,555,463</b>	<b>55,924,618</b>	<b>127,718,574</b>	<b>321,521</b>	<b>227,572,334</b>
<b>LIABILITIES</b>							
Creditors & settlement	1,515,873	566,654	-	-	-	-	566,654
Deposits from members	150,751,859	98,841,036	50,530,730	1,517,061	-	-	150,888,827
Subordinated debt	1,000,000	-	-	-	1,000,000	-	1,000,000
Undrawn loan commitments	153,267,732	99,407,690	50,530,730	1,517,061	-	-	152,455,481
	27,179,954	27,179,954	-	-	-	-	27,179,954
<b>Total financial liabilities</b>	<b>180,447,686</b>	<b>126,587,644</b>	<b>50,530,730</b>	<b>1,517,061</b>	<b>1,000,000</b>	<b>-</b>	<b>179,635,435</b>



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**24 (b). NON-CURRENT PROFILE OF FINANCIAL ASSETS AND LIABILITIES**

The table below represents the above maturity profile summarised at discounted values. The contractual arrangements best represents the estimated minimum amount of repayment on the loans, liquid investments and on the member deposits. While the liquid investments and member deposits are presented in the table below on a contractual basis, as part of our normal banking operations we would expect a large proportion of these balances to roll over. Loan repayments are generally accelerated by members choosing to repay loans earlier. These advance repayments are at the discretion of the members and not able to be reliably estimated

	2016			2015		
	Within 12 months	After 12 months	Total	Within 12 months	After 12 months	Total
	\$	\$	\$	\$	\$	\$
<b>FINANCIAL ASSETS</b>						
Cash & cash equivalents	1,618,766	-	1,618,766	4,139,859	-	4,139,859
Receivables from financial institutions	30,142,923	19,000,000	49,142,923	28,000,000	18,500,000	46,500,000
Receivables	210,731	-	210,731	178,703	-	178,703
Loans to members	4,878,532	115,909,525	120,788,057	5,242,448	109,364,390	114,606,838
Available for sale investments	-	235,300	235,300	-	235,300	235,300
Loans to capital investor	100,000	-	100,000	-	-	-
<b>Total financial assets</b>	<b>36,950,952</b>	<b>135,144,825</b>	<b>172,095,777</b>	<b>37,561,010</b>	<b>128,099,690</b>	<b>165,660,700</b>
<b>FINANCIAL LIABILITIES</b>						
Creditors & settlement	1,484,757	-	1,484,757	566,654	-	566,654
Deposit from members	155,469,398	1,804,635	157,274,033	148,798,918	1,952,941	150,751,859
Subordinated debt	-	1,000,000	1,000,000	-	1,000,000	1,000,000
<b>Total financial liabilities</b>	<b>156,954,155</b>	<b>2,804,635</b>	<b>159,758,790</b>	<b>149,365,572</b>	<b>2,952,941</b>	<b>152,318,513</b>

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## 25. INTEREST RATE CHANGE PROFILE OF FINANCIAL LIABILITIES

Financial assets and liabilities have conditions which allow interest rates to be amended either on maturity (term deposits and term investments) or after adequate notice is given (loans and savings). The table below shows the respective value of funds where interest rates are capable of being altered within the prescribed time bands, being the earlier of the contractual repricing date, or maturity date.

	Within 1 month \$	1-3 months \$	3-12 months \$	1-5 years \$	Noninterest bearing \$	Total \$
<b>2016</b>						
<b>ASSETS</b>						
Cash & Cash Equivalents	1,493,191	-	-	-	125,575	1,618,766
Receivables	-	-	-	-	210,731	210,731
Receivables from financial Institutions	9,573,148	13,069,775	7,500,000	19,000,000	-	49,142,923
Loans to members	76,621,698	2,917,815	18,005,706	23,242,838	-	120,788,057
Available for sale investments	-	-	-	-	235,300	235,300
Loans to capital investor	-	100,000	-	-	-	100,000
<b>Total financial assets</b>	<b>87,688,037</b>	<b>16,087,590</b>	<b>25,505,706</b>	<b>42,242,838</b>	<b>571,606</b>	<b>172,095,777</b>
<b>LIABILITIES</b>						
Creditors & settlements	-	-	-	-	1,484,757	1,484,757
Deposits from members	88,611,963	17,619,120	49,205,945	1,804,635	32,370	157,274,033
Subordinated debt	1,000,000	-	-	-	-	1,000,000
Undrawn loan commitments	89,611,963	17,619,120	49,205,945	1,804,635	1,517,127	159,758,790
Undrawn loan commitments	29,965,896	-	-	-	-	29,965,896
<b>Total financial liabilities</b>	<b>119,577,859</b>	<b>17,619,120</b>	<b>49,205,945</b>	<b>1,804,635</b>	<b>1,517,127</b>	<b>189,724,686</b>
<b>2015</b>						
<b>ASSETS</b>						
Cash & cash equivalents	4,062,638	-	-	-	77,221	4,139,859
Receivables	-	-	-	-	178,703	178,703
Receivables from financial Institutions	8,500,000	13,000,000	6,500,000	18,500,000	-	46,500,000
Loans to members	87,504,110	2,618,859	15,331,666	9,166,180	-	114,620,815
Available for sale investments	-	-	-	-	235,300	235,300
<b>Total financial assets</b>	<b>100,066,748</b>	<b>15,618,859</b>	<b>21,831,666</b>	<b>27,666,180</b>	<b>491,224</b>	<b>165,674,677</b>
<b>LIABILITIES</b>						
Creditors & settlements	-	-	-	-	1,515,873	1,515,873
Deposits from members	82,165,623	26,045,905	41,002,407	1,505,414	32,510	150,751,859
Subordinated debt	1,000,000	-	-	-	-	1,000,000
Undrawn loan commitments	83,165,623	26,045,905	41,002,407	1,505,414	1,548,383	153,267,732
Undrawn loan commitments	27,179,954	-	-	-	-	27,179,954
<b>Total financial liabilities</b>	<b>110,345,577</b>	<b>26,045,905</b>	<b>41,002,407</b>	<b>1,505,414</b>	<b>1,548,383</b>	<b>180,447,686</b>

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**26. FAIR VALUE OF FINANCIAL ASSETS AND LIABILITIES**

Fair value has been determined on the basis of the present value of expected future cash flows under the terms and conditions of each financial asset and financial liability.

Significant assumptions used in determining the cash flows are that the cash flows will be consistent with the contracted cash flows under the respective contracts.

The information is only relevant to circumstances at balance date and will vary depending on the contractual rates applied to each asset and liability, relative to market rates and conditions at the time. No assets held are regularly traded by the credit union, and there is no active market to assess the value of the financial assets and liabilities. The values reported have not been adjusted for the changes in credit ratings of the assets. The calculation reflects the interest rate applicable for the remaining term to maturity not the rate applicable to the original term.

	Fair Value	2016 Carrying Value	Variance	Fair Value	2015 Carrying Value	Variance
	\$	\$	\$	\$	\$	\$
<b>FINANCIAL ASSETS</b>						
Cash & cash equivalents	1,618,766	1,618,766	-	4,139,859	4,139,859	-
Receivables from financial institutions	49,142,923	49,142,923	-	46,585,957	46,585,957	-
Receivables	210,731	210,731	-	178,703	178,703	-
Loans to members	120,835,788	120,788,057	47,731	114,567,470	114,606,838	(39,368)
Available for sale investments	235,300	235,300	-	235,300	235,300	-
Loan to capital investor	100,000	100,000	-	-	-	-
<b>Total financial assets</b>	<b>172,107,576</b>	<b>172,095,777</b>	<b>47,731</b>	<b>165,707,289</b>	<b>165,746,657</b>	<b>(39,368)</b>
<b>FINANCIAL LIABILITIES</b>						
Creditors & settlements	1,484,757	1,484,757	-	1,604,558	1,604,558	-
Deposits from members	157,370,018	157,274,033	(95,985)	150,888,827	150,751,859	(136,968)
Subordinated debt	1,000,000	1,000,000	-	1,000,000	1,000,000	-
<b>Total financial liabilities</b>	<b>159,854,775</b>	<b>159,758,790</b>	<b>(95,985)</b>	<b>153,493,385</b>	<b>153,356,417</b>	<b>(136,968)</b>

Assets where the fair value is lower than the book value have not been written down in the accounts of the credit union on the basis that they are to be held to maturity, or in the case of loans, all amounts due are expected to be recovered in full.

The fair value estimates were determined by the following methodologies and assumptions:

**Liquid assets and receivables from other financial institutions**

The carrying values of cash and liquid assets and receivables due from other financial institutions redeemable within 12 months approximate their fair value as they are short term in nature or are receivable on demand.

**Loans and advances**

The carrying value of loans and advances is net of unearned income and both general and specific provisions for doubtful debts.

For variable rate loans, (excluding impaired loans) the amount shown in the balance sheet is considered to be a reasonable estimate of fair value. The fair value for fixed rate loans is calculated by utilising discounted cash flow models (i.e. the net present value of the portfolio future principal and interest cash flows), based on the period to maturity of the loans. The discount rates applied were based on the current applicable rate offered for the average remaining term of the portfolio.

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**26. FAIR VALUE OF FINANCIAL ASSETS AND LIABILITIES (Continued)**

The fair value of impaired loans was calculated by discounting expected cash flows using a rate which includes a premium for the uncertainty of the flows.

**Deposits from members**

The fair value of call and variable rate deposits, and fixed rate deposits repricing within 12 months, is the amount shown in the statement of financial position. Discounted cash flows were used to calculate the fair value of other term deposits, based upon the deposit type and the rate applicable to its related period maturity.

	2016 \$	2015 \$
<b>27. FINANCIAL COMMITMENTS</b>		
<b>a. Outstanding loan commitments</b>		
Loans approved but not funded	4,060,874	125,030
<b>b. Loan redraw facilities</b>		
Loan redraw facilities available	23,952,607	24,989,461
<b>c. Undrawn loan facilities</b>		
Loan facilities available to members for overdrafts and line of credit loans are as follows:		
Total value of facilities approved	2,366,454	2,578,932
Less: Amount advanced	(414,039)	(513,469)
Net undrawn value	1,952,415	2,065,463
These commitments are contingent on members maintaining credit standards and ongoing repayment terms on amounts drawn.		
<b>Total financial commitments</b>	<b>29,965,896</b>	<b>27,179,954</b>
<b>d. Computer Licence commitments</b>		
The costs committed under contracts with Ultradata are as follows:		
Not later than one year	187,404	187,404
Later than 1 year but not 5 years	749,616	749,616
Later than 5 years	64,179	251,583
	1,001,199	1,188,603
<b>e. Lease expense commitments</b>		
Not later than one year	103,385	92,316
Later than 1 year but not 5 years	431,032	392,574
Later than 5 years	225,262	347,853
	759,679	832,743

The operating leases are in respect of property used for providing branch services to members. There are no contingent rentals applicable to leases taken out. The terms of the lease was extended to 10 years in January 2013.

There are no restrictions imposed on the credit union so as to limit the ability to undertake further leases, borrow funds or issue dividends.

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### 28. STANDBY BORROWING FACILITIES

The credit union has a borrowing facility with Credit Union Services Corporation (Australia) Limited ("CUSCAL") of:

	Gross \$	Current Borrowing \$	Net Available \$
<b>2016</b>			
Overdraft facility	500,000	-	500,000
<b>TOTAL STANDBY BORROWING FACILITIES</b>	<u>500,000</u>	<u>-</u>	<u>500,000</u>
<b>2015</b>			
Loan Facility	1,200,000	-	1,200,000
Overdraft Facility	500,000	-	500,000
<b>TOTAL STANDBY BORROWING FACILITIES</b>	<u>1,700,000</u>	<u>-</u>	<u>1,700,000</u>

Withdrawal of the loan facility is subject to the availability of funds at CUSCAL.

Cuscal holds an equitable mortgage charge over all of the assets of the Credit Union as security against loan and overdraft amounts drawn under the facility arrangements.

### 29. CONTINGENT LIABILITIES

#### Liquidity support scheme

The Credit Union is a member of the Credit Union Financial Support Scheme Limited (CUFSS) a Company limited by guarantee, established to provide financial support to member credit unions in the event of a liquidity or capital problem. As a member, the credit union is committed to maintaining 3.2% of the total assets as deposits and investments in eligible ADI's

Under the terms of the Industry Support Contract (ISC), the maximum call for each participating credit union would be 3.1% of the credit union's total assets (3% under loans and facilities and 0.2% under the cap on contributions to permanent loans). This amount represents the participating credit union's irrevocable commitment under the ISC. At the balance date there were no loans issued under this arrangement.

### 30. DISCLOSURES ON DIRECTORS AND OTHER KEY MANAGEMENT PERSONNEL

#### a. Remuneration of key management persons

**Key management persons (KMP)** are those persons having authority and responsibility for planning, directing and controlling the activities of the credit union, directly or indirectly, including any director (whether executive or otherwise) of that credit union. *Control* is the power to govern the financial and operating policies of a Credit Union so as to obtain benefits from its activities.

Key management persons have been taken to comprise the directors and the members of the executive management responsible for the day to day financial and operational management of the Credit Union.

The aggregate Compensation of KMP during the year comprising amounts paid or payable or provided for was as follows:

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**30. DISCLOSURES ON DIRECTORS AND OTHER KEY MANAGEMENT PERSONNEL (Continued)**

Note the AASB 124 standard does not specifically require the separation of the directors and executive remuneration. The table below represents the aggregate remuneration for the key management personnel.

	<b>2016 Total</b>	<b>2015 Total</b>
	<b>\$</b>	<b>\$</b>
(a) short-term employee benefits;	308,664	349,626
(b) post-employment benefits - superannuation contributions	35,315	51,851
(c) other long-term benefits – net increases in long service leave provision	12,951	11,644
(d) termination benefits;	-	-
(e) share-based payment.	-	-
<b>Total</b>	<b>356,930</b>	<b>413,121</b>

In the above table, remuneration shown as short term benefits means (where applicable) wages, salaries and social security contributions, paid annual leave and paid sick leave, profit-sharing and bonuses, value of fringe benefits received, but excludes out of pocket expense reimbursements.

All remuneration to directors was approved by the members at the previous Annual General Meeting of the credit union.

**b. Loans to Directors and other Key Management Persons**

The credit union's policy for lending to directors and management is that all loans are approved and deposits accepted on the same terms and conditions which applied to members for each class of loan or deposit.

There are no loans which are impaired in relation to the loan balances with director's or other KMP.

There are no benefits or concessional terms and conditions applicable to the close family members of the KMP. There are no loans which are impaired in relation to the loan balances with close family relatives of directors and other KMP.

The detail of transactions during the year is as follows:

	<b>2016</b>			<b>2015</b>		
	<b>\$</b>			<b>\$</b>		
	Mortgage secured	Other term loans	Revolving Credit	Mortgage secured	Other term loans	Revolving Credit
Funds available to be drawn	-	-	48,500	-	-	15,500
Balance	746,906	-	-	767,180	-	-
Amounts disbursed or facilities increased in the year	20,965	-	-	18,000	-	-
Interest and other revenue earned	24,539	-	-	33,909	-	-

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**30. DISCLOSURES ON DIRECTORS AND OTHER KEY MANAGEMENT PERSONNEL (Continued)**

Other transactions between related parties include deposits from directors, and other KMP are:

	<b>2016</b>	<b>2015</b>
	<b>\$</b>	<b>\$</b>
Total value term and savings deposits from KMP	<u>1,318,650</u>	<u>1,144,102</u>
Total interest paid on deposits to KMP	<u>24,188</u>	<u>34,793</u>

The Credit Union's policy for receiving deposits from KMP is that all transactions are approved and deposits accepted on the same terms and conditions which applied to members for each type of deposit.

**c. Transactions with Other Related Parties**

Other transactions between related parties include deposits from director related entities or close family members of directors, and other KMP.

The Credit Union's policy for receiving deposits from related parties is that all transactions are approved and deposits accepted on the same terms and conditions which applied to members for each type of deposit.

There are no benefits paid or payable to the close family members of the key management persons.

There are no service contracts to which key management persons or their close family members are an interested party.

**31. SUPERANNUATION LIABILITIES**

The Credit Union contributes to the NGS Super Plan for the purpose of superannuation guarantee payments and payment of other superannuation benefits on behalf of employees. The plan is administered by an independent corporate trustee.

The Credit Union has no interest in the superannuation plan (other than as a contributor) and is not liable for the performance of the plan, or the obligations of the plan.

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**32. NOTES TO STATEMENT OF CASH FLOWS**

	<b>2016</b>	<b>2015</b>
	<b>\$</b>	<b>\$</b>
<b>Reconciliation of cash</b>		
Cash comprises:		
Cash on hand	125,575	77,221
Deposits at call with other financial institutions	1,493,191	4,062,638
<b>Total cash</b>	<u>1,618,766</u>	<u>4,139,859</u>
<b>Reconciliation of net cash flows from revenue activities to accounting profit</b>		
The net cash flows from revenue activities is reconciled to the profit after tax:		
Profit after income tax	843,168	672,714
<b>Add/(Deduct):</b>		
(Decrease)/Increase in provision for loans	(1,322)	34,800
Bad Debts Written Off	96	-
Depreciation expense	34,016	30,013
Amortisation of intangible assets	64,533	52,763
Gain on sale of assets	(2,363)	-
(Decrease)/Increase in provisions for staff leave	(102,180)	57,349
Increase in provision for income tax	6,826	12,956
Increase in accrued expenses	(63,277)	(16,940)
Decrease in interest payable	(230,880)	(120,821)
Decrease/(Increase) in deferred tax assets	40,631	(11,624)
Decrease in interest receivable	(62,697)	(13,991)
<b>Net cash from revenue activities</b>	<u>526,551</u>	<u>697,219</u>
(Increase) in member loans (net movement)	(6,179,993)	(1,335,131)
Decrease in member deposits & shares (net movement)	6,732,323	9,277,707
(Increase) in deposits to other financial institutions (net)	(2,556,966)	(7,897,632)
<b>Net Cash Flows (Used in)/from Operating Activities</b>	<u>(1,478,085)</u>	<u>742,163</u>

**33. OUTSOURCING ARRANGEMENTS**

The Credit Union has arrangements with other organisations to facilitate the supply of services to members.

**a. CUSCAL Limited**

Cuscal is an Approved Deposit Taking Institution registered under the Corporations Act 2001 and the Banking Act. The Credit Union has equity in the company. This organisation:

- provides the license rights to Visa Card in Australia and settlement to other institutions for ATM, Visa Card and cheque transactions, direct entry transactions, as well as the production of Visa Cards for use by members;
- operates the computer network used to link Visa cards operated through rediATMs and other approved ATM providers to the credit union's EDP system; and
- provides treasury and money market facilities to the credit union.

**b. Ultradata Australia Pty Ltd**

Provides and maintains the application software utilised by the Credit Union

**c. The System Works Group**

This company operates the computer facility on behalf of the Credit Union in conjunction with other Credit Unions. The Credit Union has a management contract with the company to supply computer support staff and services to meet the day to day needs of the Credit Union and compliance with the relevant prudential standards.



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**34. CORPORATE INFORMATION**

The Credit Union is a company limited by shares, and is registered under the Corporations Act 2001.

The address of the registered office is:                      No. 1 The Village, Riverside Corporate Park, 3 Julius Ave  
NORTH RYDE NSW 2113

The address the principal place of business is:            No. 1 The Village, Riverside Corporate Park, 3 Julius Ave  
NORTH RYDE NSW 2113

The nature of the operations and its principal activities are the provision of deposit taking facilities and loan facilities to the members of the Credit Union.