

Laboratories Credit Union – Target Market Determination

Product	New car Loan Special (Vehicles up to 1 Year old)
Issuer	<p>Laboratories Credit Union Limited</p> <p>ABN/ACN 77 087 650 217 AFSL/ACL 240807</p>
Effective Date of TMD	May 2024
Next Review Date	May 2026
Target Market and Key Attributes	<p>Retail clients who:</p> <ul style="list-style-type: none"> Require a loan when they are looking to purchase a new motor vehicle including a boat, caravan or motorbike Are 18 years of age or more and can meet the credit assessment criteria for the product. Are willing to offer a registered security over the loan (or other acceptable security) as security for the loan. <p>Description and key attributes of the New Car Loan Special are:</p> <ul style="list-style-type: none"> For loan amounts from \$2000 to a maximum of \$75,000 Loan terms of up to 10 years. The motor vehicle (car, boat, caravan, motor bike) is a new vehicle under the age of 12 months, hasn't been previously registered or is a display model. Variable interest rate Acceptable security is required for this product. Periodic payment or Credit allocation available (payroll allocation) Repayment cycle; weekly, fortnightly, or monthly Redraw facility available with no added fees or charges, minimum redraw \$500 Fee free additional repayments Application fee and third-party fees are applicable. No annual fees or monthly fees apply. Refer to our Fees and Charges brochure for more details
Distribution conditions	<p>This product is distributed through the following channels:</p> <ul style="list-style-type: none"> By Phone Online In Branch <p>Distribution conditions for this product include:</p> <ul style="list-style-type: none"> ensuring that retail clients meet the eligibility requirements for the product

	<ul style="list-style-type: none"> ensuring that distribution through LCU branches and by phone is by appropriately trained staff 									
<p>Review Triggers</p>	<p>The review triggers that would reasonably suggest that the TMD is no longer appropriate include:</p> <ul style="list-style-type: none"> A material change to the product or the terms and conditions of the product occurs which would cause the TMD to no longer be appropriate; a significant number of complaints is received from customers in relation to their purchase or use of the product that reasonably suggests that the TMD is no longer appropriate; a significant dealing of the product to consumers outside the target market occurs. <p>The Product Governance Framework includes regular consideration of whether there has been a review trigger following each distribution information report. That consideration is by reference to paragraphs 154 to 156 of RG 274.</p>									
<p>Review Periods</p>	<p>Periodic review: We will undertake periodic reviews of this TMD at least every 2 years from the last review date, subject to the review triggers noted above.</p>									
<p>Distribution reporting Requirements</p>	<p>LCU is the sole distributor for this product and will collect the following distribution information in relation to the product.</p> <table border="1" data-bbox="437 1043 1559 1335"> <thead> <tr> <th>Type of information</th> <th>Description</th> <th>Reporting period</th> </tr> </thead> <tbody> <tr> <td>Complaints</td> <td>LCU will review all complaints in relation to this product.</td> <td>Every 3 months</td> </tr> <tr> <td>Significant dealing(s)</td> <td>If we become aware of a significant dealing in relation to the TMD that is inconsistent with the TMD.</td> <td>As soon as practicable, or within 10 business days after becoming aware.</td> </tr> </tbody> </table>	Type of information	Description	Reporting period	Complaints	LCU will review all complaints in relation to this product.	Every 3 months	Significant dealing(s)	If we become aware of a significant dealing in relation to the TMD that is inconsistent with the TMD.	As soon as practicable, or within 10 business days after becoming aware.
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